



Are you ready to approach an automation solutions provider?

This checklist will help you decide if your business is ready to approach an automation supplier.

| 1 | With your current production methods, are you unable to satisfy customer demand for your product(s)? | Yes | No |
|---|--|-----|----|
| 2 | Do you experience unacceptably high reject rates? | Yes | No |
| 3 | Do you struggle with persistent waste? | Yes | No |
| 4 | Are you experiencing issues in one or more of these areas: • Work in process levels • Product contamination • Performance consistency from one operator to the next • Product quality • Floor space overcrowding and limited expansion capability • Manufacturing location | Yes | No |
| 5 | Do you have a proliferation of product variants that are adding complexity and strain to your production schedule? | Yes | No |
| 6 | Do you have high labour costs considering number of employees, wages, training, recruiting, and absenteeism? | Yes | No |
| 7 | Are continuous improvement initiatives insufficient to achieve your annual product cost targets? | Yes | No |
| 8 | Does your product have rigorous cleanliness requirements that would be compromised with manual manufacturing methods? | Yes | No |

If you answered "Yes" to three or more questions, it's time to consider approaching an automation solutions provider. Get in touch with us for a free consultation on your next project.