

Cost Reduction: Achieving More Throughput for the Same Price

SOLUTIONS

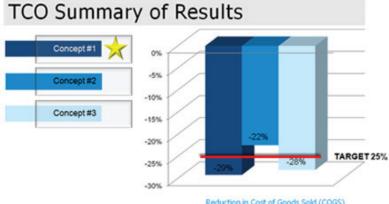


Work with your automation solutions provider to reduce the cost of manufacturing your product without the need to implement a new automation system.

Product Cost Build-up

As automation providers, we have been asked by many customers to improve capital investment utilization as a means to decreasing product cost. Equipment price reductions or more throughput for the same price, or overall equipment effectiveness (OEE) improvements for capital equipment are common challenges.

However, equipment is not necessarily the major offender. Our pre-automation and manufacturing



Reduction in Cost of Goods Sold (COGS)

specialists have a full appreciation of the various production cost elements that can be attributed to your product. Working with you and your team, we can identify the top contributors, complete a total cost of ownership analysis (TCO), and begin to explore opportunities for reducing these different elements.

Automation and Beyond

Whether your cost reduction goal is small, incremental improvements, or a step change, we will help you generate cost saving ideas from the beginning to the end of your process. Our focus won't stop at the equipment but will include: materials, methods, people, measurement, and operating environment.

A thorough evaluation will result in reduced risk and a short list of recommendations ready for implementation. Together, we can drive your product costs down.

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