

**Annual Audited Consolidated Financial Statements** 

For the year ended March 31, 2020

## MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

The preparation and presentation of the Company's consolidated financial statements is the responsibility of management. The consolidated financial statements have been prepared by management in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board. The consolidated financial statements and other information in Management's Discussion and Analysis include amounts that are based on estimates and judgments. Management has determined such amounts on a reasonable basis in order to ensure that the consolidated financial statements are presented fairly, in all material respects. Financial information presented elsewhere in Management's Discussion and Analysis is consistent with that in the consolidated financial statements, except as described further in the "Non-IFRS Measures" section of Management's Discussion and Analysis.

Management maintains appropriate systems of internal accounting and administrative controls, which are designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements in accordance with International Financial Reporting Standards as further described in the "Controls and Procedures" section of Management's Discussion and Analysis.

Management's responsibilities for financial reporting are overseen by the Board of Directors (the "Board"), which is ultimately responsible for reviewing and approving the consolidated financial statements. The Board carries out this responsibility principally through its Audit and Finance Committee (the "Committee").

The Committee is appointed by the Board and all of its members are independent directors. The Committee meets periodically with management and the external auditors to discuss internal controls over the financial reporting process, auditing matters and financial reporting issues, to satisfy itself that each party is properly discharging its responsibilities and to review the consolidated financial statements and the external auditor's report. The Committee has reported its findings to the Board, which has approved the consolidated financial statements and Management's Discussion and Analysis for issuance to shareholders. The Committee also considers, for review by the Board and approval of shareholders, the engagement or reappointment of the external auditors.

The consolidated financial statements have been audited on behalf of shareholders by Ernst & Young LLP, the external auditor, in accordance with Canadian generally accepted auditing standards. The external auditor have full and free access to management and the Committee.

Andrew Hider

Chief Executive Officer

Maria Perrella Chief Financial Officer

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### INDEPENDENT AUDITOR'S REPORT

To the Shareholders of ATS Automation Tooling Systems Inc.

### Opinion

We have audited the consolidated financial statements of ATS Automation Tooling Systems Inc. and its subsidiaries, (the "Company"), which comprise the consolidated statements of financial position as at March 31, 2020 and 2019, and the consolidated statement of income, consolidated statements of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the years then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Company as at March 31, 2020 and 2019, and its consolidated results of operations and its consolidated cash flows for the years then ended in accordance with International Financial Reporting Standards ("IFRS").

## Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other information

Management is responsible for the other information. The other information comprises:

- Management's Discussion and Analysis
- The information, other than the consolidated financial statements and our auditor's report thereon, in the Annual Report.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information, and in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

We obtained Management's Discussion and Analysis prior to the date of this auditor's report. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact in this auditor's report. We have nothing to report in this regard.

The Annual Report is expected to be made available to use after the date of the auditor's report. If based on the work we will perform on this other information, we conclude there is a material misstatement of other information, we are required to report that fact to those charged with governance.

# Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

# Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of entities or business activities
  within the Company to express an opinion on the consolidated financial statements. We are responsible for the
  direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

The engagement partner on the audit resulting in this independent auditor's report is Scott Kerr.

Chartered Professional Accountants Licensed Public Accountants

Ernst & young LLP

Toronto, Canada

May 26, 2020

# ATS AUTOMATION TOOLING SYSTEMS INC. **Consolidated Statements of Financial Position**

(in thousands of Canadian dollars)

As at	Note		March 31 2020		March 31 2019
ASSETS	16				
Current assets		\$	250 645	\$	224 540
Cash and cash equivalents		Ф	358,645	Ф	224,540
Accounts receivable			291,126		217,245
Income tax receivable	22		3,720		4,938
Contract assets	22		231,531		213,553
Inventories	6		68,436		67,998
Deposits, prepaids and other assets	7		31,149		28,719
Non-current assets			984,607		756,993
Property, plant and equipment	10		136,284		97,669
Right-of-use assets	8		61,156		37,003
Other assets	9		20,220		2,446
Goodwill	9 11		•		,
	12		608,243		551,643
Intangible assets	12		220,169		213,945
Deferred income tax assets	• •		2,725		3,194
Investment tax credit receivable	18		64,569		62,953
<del></del>			1,113,366		931,850
Total assets		\$	2,097,973	\$	1,688,843
LIABILITIES AND EQUITY					
Current liabilities					
Bank indebtedness	16	\$	4,572	\$	1,950
	10	Ф	•	Φ	254.227
Accounts payable and accrued liabilities			289,313 3,084		7,721
Income tax payable Contract liabilities	22		•		,
	14		117,757		161,139
Provisions			32,126		13,943
Current portion of lease liabilities	8		15,696		40.550
Current portion of long-term debt	16		133		18,550
Non-current liabilities			462,681		457,530
Employee benefits	15		26,247		28,187
Long-term lease liabilities	8		47,209		20, 107
Long-term debt	16		597,965		328,247
· ·	18		•		
Deferred income tax liabilities	9		86,821		78,585
Other long-term liabilities	9		8,037 766,279		6,663 441,682
Total liabilities		\$	1,228,960	\$	899.212
Total habilities			1,220,000	Ψ	000,212
Commitments and contingencies	16, 20				
EQUITY					
Share capital	17	\$	521,884	\$	516,613
Contributed surplus		•	11,680		11,709
Accumulated other comprehensive income			92,585		69,549
Retained earnings			242,076		191,449
Equity attributable to shareholders			868,225		789,320
Non-controlling interests			788		311
Total equity			869.013		789.631
Total liabilities and equity		\$	2,097,973	\$	1,688,843
Total natinition and equity		Ψ	_,001,010	Ψ	1,000,070

On behalf of the Board:

David McAusland

Director

Neil D. Arnold Director

# **Consolidated Statements of Income**

(in thousands of Canadian dollars, except per share amounts)

Years ended March 31	Note		2020		2019
Revenues					
Revenues from construction contracts		\$	884.913	\$	763.228
Sale of goods		Ψ	121,569	Ψ	90,005
Services rendered			423,252		400,383
COLVIDOR LOUGICA			.20,202		100,000
Total revenues	21, 22		1,429,734		1,253,616
Operating costs and expenses					
Cost of revenues			1,067,599		924,898
Selling, general and administrative			233,653		204,073
Restructuring costs			26,624		_
Stock-based compensation	19		6,245		9,850
					_
Earnings from operations			95,613		114,795
Net finance costs	23		28,074		20,909
Income before income taxes			67,539		93,886
Income tax expense	18		14,588		23,124
	•		1 1,000		
Net income		\$	52,951	\$	70,762
Attributable to					
Shareholders		\$	52,898	\$	70,743
Non-controlling interests		Ψ	53	Ψ	19
Their definitioning interests		\$	52,951	\$	70,762
		*	,		,
Earnings per share attributable to shareholders					
Basic	24	\$	0.57	\$	0.76
Diluted	24	\$	0.57	\$	0.75
		7			

# ATS AUTOMATION TOOLING SYSTEMS INC. Consolidated Statements of Comprehensive Income (in thousands of Canadian dollars)

Years ended March 31	Note	2020	2019
Net income		\$ 52,951	\$ 70,762
Other comprehensive income (loss):			
Items to be reclassified subsequently to net income:			
Currency translation adjustment (net of income taxes of \$nil)		13,385	(12,145)
Net unrealized loss on derivative financial instruments designated as cash flow hedges Tax impact	13	(2,570) 639	(109) 23
Loss (gain) transferred to net income for derivatives designated as cash flow hedges Tax impact	13	(2,342) 594	90 (12)
Cash flow hedge reserve adjustment Tax impact	13	17,773 (4,443)	7,826 (1,954)
Items that will not be reclassified subsequently to net income:			
Actuarial gains (losses) on defined benefit pension plans Tax impact	15	1,447 (404)	(675) 12
Other comprehensive income (loss)		24,079	(6,944)
Comprehensive income		\$ 77,030	\$ 63,818
Attributable to Shareholders Non-controlling interests		\$ 76,977 53	\$ 63,799 19
		\$ 77,030	\$ 63,818

# ATS AUTOMATION TOOLING SYSTEMS INC. Consolidated Statements of Changes in Equity (in thousands of Canadian dollars)

Year ended March 31, 2020

Teal ended march 31, 2020	Share capital	Co	ntributed surplus	Retained earnings	tr	Currency anslation ustments	_	ash flow e reserve	Total umulated other ehensive income		Non- rolling erests	Total equity
Balance, as at March 31, 2019	\$ 516,613	\$	11,709	\$ 191,449	\$	67,773	\$	1,776	\$ 69,549	\$	311	\$ 789,631
Adoption of IFRS 16 (note 3)				(221)		_		_	_		_	(221)
At April 1, 2019 (adjusted)	\$ 516,613	\$	11,709	\$ 191,228	\$	67,773	\$	1,776	\$ 69,549	\$	311	\$ 789,410
Net income Other comprehensive income	_		_	52,898 1,043		— 13,385		— 9,651	 23,036		53 —	52,951 24,079
Total comprehensive income				53,941		13,385		9,651	23,036		53	77,030
Non-controlling interest (note 5) Stock-based compensation Exercise of stock options	6,963		— 949 (978)	_		=			=		424 — —	424 949 5,985
Repurchase of common shares (note 17)	(1,692)		_	(3,093)					_			(4,785)
Balance, as at March 31, 2020	\$ 521,884	\$	11,680	\$ 242,076	\$	81,158	\$	11,427	\$ 92,585	\$	788	\$ 869,013
Year ended March 31, 2019												
	Share	Co	ontributed	Retained		Currency ranslation	-	Cash flow	Total cumulated other rehensive		Non- trolling	Total
	capital		surplus	earnings	ad	justments	hedge	e reserve	income	in	terests	equity
Balance, as at March 31, 2018	\$ 548,747	\$	12,535	\$ 121,369	\$	79,918	\$	(4,088)	\$ 75,830	\$	292	\$ 758,773
Net income Other comprehensive income (loss)	_		_	70,743 (663)		— (12,145)		 5,864	 (6,281)		19 —	70,762 (6,944)
Total comprehensive income (loss)				70,080		(12,145)		5,864	(6,281)		19	63,818
Stock-based compensation	 7,145		910	_				_	_		_	910 5,409
Exercise of stock options Repurchase of common shares (note 17)	(39,279)		(1,736) —	_				_			_	(39,279)

# **Consolidated Statements of Cash Flows**

(in thousands of Canadian dollars)

Years ended March 31	Note		2020		2019
Operating activities					
Net income		\$	52,951	\$	70,762
Items not involving cash					
Depreciation of property, plant and equipment	10		14,675		12,137
Amortization of right-of-use assets	8		15,913		
Amortization of intangible assets	12		40,814		30,254
Deferred income taxes	18		(951)		13,718
Other items not involving cash			3,270		(11,587)
Stock-based compensation	19		6,245		9,850
			132,917		125,134
Change in non-cash operating working capital			(112,570)		2,464
Cash flows provided by operating activities		\$	20,347	\$	127,598
Investing activities					
Acquisition of property, plant and equipment		\$	(45,448)	\$	(21,096)
Acquisition of intangible assets		•	(11,119)	Ψ	(19,824)
Business acquisition, net of cash acquired	5		(53,367)		(156,351)
Proceeds from disposal of property, plant and equipment	•		139		5,209
Cash flows used in investing activities		\$	(109,795)	\$	(192,062)
Financing activities			0 = 40	•	(0.540)
Bank indebtedness		\$	2,546	\$	(2,512)
Repayment of long-term debt			(17,087)		(5,175)
Proceeds from long-term debt			250,183		335
Proceeds from exercise of stock options	47		5,985		5,409
Repurchase of common shares	17		(4,785)		(39,279)
Principal lease payments			(14,533)		(44.000)
Cash flows provided by (used in) financing activities		\$	222,309	\$	(41,222)
Effect of exchange rate changes on cash and cash equivalents			1,244		78
Increase (decrease) in cash and cash equivalents			134,105		(105,608)
,			,		,
Cash and cash equivalents, beginning of year			224,540		330,148
Cash and cash equivalents, end of year		\$	358,645	\$	224,540
Supplemental information					
Cash income taxes paid		\$	10,807	\$	10,468
Cash interest paid		\$	30,365	\$	26,243
addit into out para		Ψ	00,000	Ψ	20,210

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

## 1. CORPORATE INFORMATION

ATS Automation Tooling Systems Inc. and its subsidiaries (collectively, "ATS" or the "Company") design and build custom-engineered turn-key automated manufacturing and test systems and provide pre-automation and post-automation services to their customers.

The Company is listed on the Toronto Stock Exchange and is incorporated and domiciled in Ontario, Canada. The address of its registered office is 730 Fountain Street North, Cambridge, Ontario, Canada.

The consolidated financial statements of the Company for the year ended March 31, 2020 were authorized for issue by the Board of Directors (the "Board") on May 26, 2020.

# 2. BASIS OF PREPARATION

These consolidated financial statements were prepared on a historical cost basis, except for derivative instruments that have been measured at fair value. The consolidated financial statements are presented in Canadian dollars and all values are rounded to the nearest thousand, except where otherwise stated.

# Statement of compliance

These consolidated financial statements are prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB").

## Basis of consolidation

These consolidated financial statements include the accounts of the Company and its subsidiaries. Subsidiaries are those entities where the Company directly or indirectly owns the majority of the voting power or can otherwise control the activities. The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies. Non-controlling interests in the equity and results of the Company's subsidiaries are presented separately in the consolidated statements of income and within equity on the consolidated statements of financial position.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Company obtains control, and continue to be consolidated until the date that such control ceases. The Company's material subsidiaries are Automation Tooling Systems Enterprises GmbH, ATS Tooling Systems BC 1 ULC, Automation Tooling Systems Enterprises Inc. and ATS Automation Tooling Systems GmbH. The Company has a 100% voting and equity securities interest in each of these corporations. All material intercompany balances, transactions, revenues and expenses and profits or losses, including dividends resulting from intercompany transactions, have been eliminated on consolidation.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Business combinations and goodwill: Business combinations are accounted for using the acquisition method. The cost of the acquisition is measured as the aggregate of the consideration transferred, measured at the acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the Company measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs are expensed as incurred.

When the Company acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions at the acquisition date.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes in the fair value of the contingent consideration that is deemed to be an asset or liability will be recognized in accordance with IFRS 9 – *Financial Instruments* ("IFRS 9") either in profit or loss or as a change to other comprehensive income. If the contingent consideration is classified as

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

equity, it will not be remeasured. Subsequent settlement is accounted for within equity. In instances where the contingent consideration does not fall within the scope of IFRS 9, it is measured in accordance with the appropriate IFRS policy.

Goodwill represents the excess of the cost of an acquisition over the fair value of the Company's share of the net identifiable assets of the acquiree at the date of acquisition.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill is allocated to cash-generating units ("CGUs") or groups of CGUs based on the level at which management monitors it. The allocation is made to those CGUs or groups of CGUs that are expected to benefit from the business combination in which the goodwill arose.

Where goodwill forms part of a CGU and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative fair values of the operation disposed of and the portion of the CGU retained.

**(b) Foreign currency:** Functional currency is the currency of the primary economic environment in which the subsidiary operates and is normally the currency in which the subsidiary generates and uses cash. Each subsidiary in the Company determines its own functional currency, and items included in the consolidated financial statements of each subsidiary are measured using that functional currency. The Company's functional and presentation currency is the Canadian dollar.

### **Transactions**

Foreign currency transactions are initially recorded at the functional currency rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rate at the reporting date. All differences are recorded in the consolidated statements of income. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

# Translation

The assets and liabilities of foreign operations are translated into Canadian dollars at period-end exchange rates, and their revenue and expense items are translated at exchange rates prevailing at the dates of the transactions. The resulting exchange differences are recognized in other comprehensive income. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognized in the consolidated statements of income.

**(c) Revenue:** The Company generates revenue from construction contracts, the sale of goods, and by services rendered. Revenue is measured based on the consideration specified in a contract and the Company recognizes revenue when it transfers control of a product or provides a service to a customer. With respect to incremental costs such as sales commissions incurred in obtaining a contract, the Company has elected to apply the practical expedient to expense these costs when incurred as the term of the Company's contracts are typically one year or less.

# Construction contracts

A construction contract generally includes the design, manufacture and installation of new equipment for a customer's new or existing system. The Company generally considers a construction contract to contain one performance obligation. However, the Company may provide several distinct goods or services as part of a contract, in which case, the Company separates the contract into more than one performance obligation. If a contract is separated into more than one performance obligation, the total transaction price is allocated to each performance obligation in an amount based on the estimated relative standalone selling prices of the promised goods or services underlying each performance obligation.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

The Company typically satisfies construction contract performance obligations over time; therefore, the Company recognizes revenue over time as the performance obligations are satisfied using the stage of completion method as described below:

- The stage of completion of fixed price contracts is measured based on costs incurred, excluding costs
  that are not representative of progress to completion, as a percentage of total costs anticipated on each
  contract.
- The stage of completion of time and material contracts is measured using the right to invoice practical expedient – revenue is recognized at the contractual rates as labour hours are delivered and direct expenses are incurred.

Payment terms on fixed price contracts are normally based on set milestones outlined in the contract. Amounts received in advance of the associated contract work being performed are recorded as contract liabilities. Revenue is recognized without issuing an invoice and this entitlement to consideration is recognized as a reduction of the contract liability or as a contract asset. Payment terms on time and material contracts is normally based on a monthly billing cycle. When the contract outcome cannot be measured reliably, revenue is recognized only to the extent that the expenses incurred are eligible to be recovered. Provisions for estimated losses on incomplete contracts are made in the period that losses are determined.

# Sale of goods

Revenue related to the sale of goods is recognized at a point in time when the Company satisfies a performance obligation and control of the asset is transferred to the customer. In determining satisfaction of a performance obligation, the Company considers the terms of the contract, including: shipping terms, and transfer of title and risk.

# Services rendered

Service contracts are either executed separately or bundled together with construction contracts. Where these contracts are bundled together, they are regarded as separate performance obligations, as each of the promises are capable of being distinct and are separately identifiable. Accordingly, a portion of the transaction price is allocated to each performance obligation relative to standalone selling prices.

A service contract can include modifications to existing customer equipment, maintenance services, training, line relocation, onsite support, field service, remote support, and consulting services. The Company generally considers service contracts to contain one performance obligation, which is satisfied over time. Therefore, revenue is recognized over time, using the stage of completion method described below:

- The stage of completion of fixed price contracts to provide specified services at specific times is measured based on costs incurred, excluding costs that are not representative of progress to completion, as a percentage of total costs anticipated on each contract.
- The stage of completion of fixed price contracts to provide an indeterminable number of services over a specified period of time is measured based on contract term elapsed as a percentage of the full contract term.
- The stage of completion of time and material contracts is measured using the right to invoice practical expedient – revenue is recognized at the contractual rates as labour hours are delivered and direct expenses are incurred.

Payment terms on service contracts are similar to construction contracts. Provisions for estimated losses on incomplete contracts are made in the period that losses are determined.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

# Revenue-related assets and liabilities:

#### Trade receivables

A trade receivable represents the Company's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

## Contract assets

Contract assets represent the right to consideration in exchange for goods or services that have been transferred to a customer. These assets are transferred to accounts receivable when the right to receive the consideration becomes unconditional.

## Contract liabilities

Contract liabilities represent the obligation to transfer goods and services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. Contract liabilities are recognized as revenue when the Company performs under the contract.

### Unearned revenue

Unearned revenue relates to deposits or prepayments from customers for service and sale of goods contracts where revenue is earned at a point in time.

(d) Investment tax credits and government grants: Investment tax credits are accounted for as a reduction in the cost of the related asset or expense where there is reasonable assurance that such credits will be realized. Government grants are recognized when there is reasonable assurance that the grant will be received and all attached conditions will be met. When the grant relates to an expense item, it is deducted from the cost that it is intended to compensate. When the grant relates to an asset, it is deducted from the cost of the related asset. If a grant becomes repayable, the inception-to-date impact of the assistance previously recognized in income is reversed immediately in the period in which the assistance becomes repayable.

# (e) Taxes:

# Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, by the reporting date, in the countries where the Company operates and generates taxable income. Current income tax related to items recognized directly in equity is also recognized in equity and not in the consolidated statements of income. Management periodically evaluates positions taken in the tax filings with respect to situations in which applicable tax regulations are subject to interpretation, and establishes provisions where appropriate.

# Deferred income tax

Deferred income tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset will be realized or the liability will be settled, based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

Deferred income taxes are recognized for all taxable temporary differences, except:

When the deferred income tax liability arises from the initial recognition of goodwill or an asset or liability
in a transaction that is not a business combination and, at the time of the transaction, affects neither the
accounting profit nor taxable profit or loss.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

In respect of taxable temporary differences associated with investments in subsidiaries and interests in
joint operations, when the timing of the reversal of the temporary differences can be controlled and it is
probable that the temporary differences will not reverse in the foreseeable future.

Deferred income tax assets are recognized for all deductible temporary differences and carryforward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carryforward of unused tax credits and unused tax losses can be utilized, except:

- When the deferred income tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of deductible temporary differences associated with investments in subsidiaries and interests
  in joint operations, deferred income tax assets are recognized only to the extent that it is probable that
  the temporary differences will reverse in the foreseeable future and taxable profit will be available against
  which the temporary differences can be utilized.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that all or part of the deferred income tax asset will be utilized. Unrecognized deferred income tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable the benefit will be recovered.

Deferred income tax assets and deferred income tax liabilities are offset if a legally enforceable right exists to offset current income tax assets against current income tax liabilities and the deferred income taxes relate to the same taxable entity and the same taxation authority.

Deferred income tax related to items recognized outside profit or loss is also recognized outside profit or loss. Deferred income tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity.

Income tax benefits acquired as part of a business combination, but not satisfying the criteria for separate recognition at that date, would be recognized subsequently if new information about facts and circumstances existing at the acquisition date changed. The adjustment would either be treated as a reduction to goodwill (as long as it does not exceed goodwill) if it is incurred during the measurement period or in profit or loss.

Revenues, expenses and assets are recognized net of the amount of sales tax, except where the sales tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the sales tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable. Receivables and payables are stated with the amount of sales tax included.

The net amount of sales tax recoverable from, or payable to, the taxation authority is included as part of accounts receivable or accounts payable and accrued liabilities on the consolidated statements of financial position.

(f) Property, plant and equipment: Property, plant and equipment are stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. Such cost includes the cost of replacing component parts of the property, plant and equipment and borrowing costs for long-term construction projects if the recognition criteria are met. When significant parts of property, plant and equipment are required to be replaced at intervals, ATS derecognizes the replaced part and recognizes the new part with its own associated useful life and depreciation. Likewise, when a major inspection is performed, its cost is recognized in the carrying amount of the property, plant and equipment as a replacement if the recognition

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criteria are satisfied. All other repair and maintenance costs are recognized in the consolidated statements of income as incurred.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets as follows:

Buildings 25 to 40 years
Production equipment 3 to 10 years
Other equipment 3 to 10 years

Leasehold improvements are amortized over the shorter of the term of the related lease or their remaining useful life on a straight-line basis.

An item of property, plant and equipment or any significant part initially recognized is derecognized upon disposal or when no future economic benefits are expected from its use or eventual disposition. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statements of income when the asset is derecognized.

The assets' residual values, useful lives and methods of depreciation are reviewed on an annual basis or more frequently if required and adjusted prospectively, if appropriate.

(g) Leases: At the inception of a contract, the Company determines whether a contract is, or contains, a lease based on whether the contract conveys the right to control the use of an underlying asset for a period of time in exchange for consideration. The Company recognizes a right-of-use ("ROU") asset and a lease liability on the date the leased asset is available for use by the Company (at the commencement of the lease).

## Right-of-use assets

ROU assets are initially measured at cost, which is comprised of the initial amount of the lease liability, any initial direct costs incurred and an estimate of costs to dismantle, remove or restore the underlying asset or site on which it is located, less any lease payments made at or before the commencement date. Unless the Company is reasonably certain to obtain ownership of the leased asset at the end of the lease term, a recognized ROU asset is depreciated using the straight-line method over the shorter of its estimated useful life or the lease term. The ROU asset may be adjusted for certain remeasurements of the lease liability and impairment losses.

# Lease liabilities

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily available. The Company uses a single discount rate for a portfolio of leases with reasonably similar characteristics. Lease payments include fixed payments less any lease incentives, and any variable lease payments where variability depends on an index or rate. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Company and payment of penalties for termination of a lease. Each lease payment is allocated between the repayment of the principal portion of the lease liability and the interest portion. The finance cost is charged to net finance costs in the consolidated statements of income over the lease period. Payments associated with short-term leases (lease term of 12 months or less) and leases of low-value assets are recognized on a straight-line basis as an expense in the consolidated statements of income as permitted by IFRS 16.

The carrying amount of the lease liability is remeasured if there is a modification resulting in a change in the lease term, a change in the future lease payments, or a change in the Company's estimate of whether it will

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exercise a purchase, extension or termination option. If the lease liability is remeasured, a corresponding adjustment is made to the ROU asset.

As a practical expedient, IFRS 16 permits a lessee to not separate non-lease components, but instead account for any lease and associated non-lease components as a single arrangement. The Company has applied this practical expedient.

# Determining the lease term of contracts with renewal or termination options

The lease term includes the non-cancellable term of the lease including extension and termination options if the Company is reasonably certain to exercise the option. The Company applies judgment in evaluating whether it is reasonably certain to exercise the options. All relevant factors that create an economic incentive for it to exercise the renewal are considered. After the commencement date, the Company reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise (or not to exercise) the option.

- (h) Borrowing costs: Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrowing costs are expensed in the period in which they occur.
- (i) Intangible assets: Acquired intangible assets are primarily software, patents, customer relationships, brands, technologies and licenses. Intangible assets acquired separately are initially recorded at fair market value and subsequently at cost less accumulated amortization and impairment losses. The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite lives are amortized over their useful economic lives, ranging from 1 to 20 years, on a straight-line basis. Intangible assets with finite lives are assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortization period or method, as appropriate, and are treated as a change in accounting estimate. The amortization expense on intangible assets with finite lives is recognized in the consolidated statements of income in the expense category consistent with the function of the intangible assets.

Intangible assets with indefinite useful lives are not amortized. The Company assesses the indefinite life at each reporting date to determine if there is an indication that an intangible asset may be impaired. If any indication exists, or when annual impairment testing for the intangible asset is required, the Company estimates the recoverable amount at the CGU level to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis. An asset is impaired when the recoverable amount is less than its carrying amount. The recoverable amount is the higher of an asset's fair value less costs to sell or its value in use. Impairment losses relating to intangible assets are evaluated for potential reversals when events or changes in circumstances warrant such consideration.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the consolidated statements of income when the asset is derecognized.

# Research and development expenditures

Research costs are expensed as incurred. Development expenditures on an individual project are recognized as an intangible asset only when the following conditions are demonstrated:

- The technical feasibility of completing the intangible asset so that it will be available for use or sale.
- The Company's intention to complete and its ability to use or sell the intangible asset.

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- How the asset will generate future economic benefits.
- The availability of resources to complete the intangible asset.
- The ability to measure the expenditures reliably during development.

Following initial recognition of the development expenditure as an asset, the cost model is applied, requiring the asset to be carried at cost less any accumulated amortization and accumulated impairment losses. Amortization of the asset begins when development is complete and the asset is available for use. It is amortized over the period of expected future benefit. In the event that a product program for which costs have been deferred is modified or cancelled, the Company will assess the recoverability of the deferred costs and, if considered unrecoverable, will expense the costs in the period the assessment is made.

# (j) Financial instruments:

# Recognition

Financial assets and financial liabilities are recognized on the consolidated statements of financial position when the Company becomes a party to the contractual provisions of the instrument.

### Classification

The Company classifies its financial assets and financial liabilities in the following measurement categories: amortized cost, fair value through profit or loss ("FVTPL"), fair value through other comprehensive income ("FVTOCI"), or derivatives designated as a hedging instrument in an effective hedge. The classification of financial assets depends on the business model for managing the financial assets and the contractual terms of the cash flows. Financial assets are measured at amortized cost where the business model is to hold the financial asset to collect its contractual cash flows.

Financial liabilities are classified to be measured at amortized cost, derivatives designated as a hedging instrument in an effective hedge, or they are designated to be measured subsequently at FVTPL. For assets and liabilities measured at fair value, gains and losses are either recorded in profit or loss or other comprehensive income.

The Company reclassifies financial assets when and only when its business model for managing those assets changes. Financial liabilities are not reclassified.

The Company classifies and measures financial assets (excluding derivatives) on initial recognition as described below:

- Cash and cash equivalents and restricted cash are classified as and measured at amortized cost.
- Accounts receivable are classified as and measured at amortized cost using the effective interest rate method, less any impairment allowance. Accounts receivable are held within a hold-to-collect business model. The Company does not factor or sell any of its trade receivables.

Accounts payable and accrued liabilities, bank indebtedness, and long-term debt are classified as other financial liabilities and are measured at amortized cost using the effective interest rate method.

# Measurement

All financial instruments are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issuance of financial instruments classified as amortized cost are included with the carrying value of such instruments. Transaction costs directly attributable to the acquisition of financial instruments classified as FVTPL are recognized immediately in profit or loss.

Financial assets that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal amounts outstanding, are generally measured at amortized cost at the end of the subsequent accounting periods. All other financial assets including equity investments are measured at fair value at the end of subsequent accounting periods, with changes recognized in profit or loss or other comprehensive income

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(irrevocable election at the time of recognition). Designation at FVTOCI is not permitted if the equity investment is held for trading. The cumulative fair value gain or loss will not be reclassified to profit or loss on the disposal of the investments.

# Derecognition

A financial asset is derecognized when the rights to receive cash flows from the asset have expired or the Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement, and either the Company has transferred substantially all the risks and rewards of the asset, or ATS has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statements of income.

# **Impairment**

The Company recognizes expected credit losses for trade receivables based on the simplified approach under IFRS 9. The simplified approach to the recognition of expected losses does not require the Company to track the changes in credit risk; rather, the Company recognizes a loss allowance based on lifetime expected credit losses at each reporting date from the date of the trade receivable.

Evidence of impairment may include indications that a debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicates that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults. Trade receivables are reviewed qualitatively on a case-by-case basis to determine whether they need to be written off.

Expected credit losses are measured as the difference in the present value of the contractual cash flows that are due to the Company under the contract, and the cash flows that the Company expects to receive. The Company assesses all information available, including past due status, credit ratings, the existence of third-party insurance, and forward-looking macroeconomic factors in the measurement of the expected credit losses associated with its assets carried at amortized cost.

The Company measures expected credit loss by considering the risk of default over the contract period and incorporates forward-looking information into its measurement.

# Fair value of financial instruments

The Company primarily applies the market approach for recurring fair value measurements. Three levels of inputs may be used to measure fair value:

- Level 1 unadjusted quoted prices in active markets for identical assets or liabilities
- Level 2 inputs other than quoted prices included in Level 1 that are observable or can be corroborated by observable market data
- Level 3 unobservable inputs that are supported by no market activity

# (k) Derivative financial instruments and hedge accounting:

The Company may use derivative financial instruments such as forward foreign exchange contracts and cross-currency interest rate swaps to hedge its foreign currency risk. The Company designates certain

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derivative financial instruments as either fair value hedges, cash flow hedges or hedges of net investments in foreign operations.

Derivative financial instruments are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value. The accounting for subsequent changes in fair value depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged and the type of hedge relationship designated. At the inception of the hedging relationship, the Company documents the economic relationship between the hedging instrument and the hedged item including whether the hedging instrument is expected to offset changes in cash flows of hedged items. At the inception of each hedging relationship, the Company documents its risk management objective, its strategy for undertaking various hedge transactions and how the Company will assess the hedging instrument's effectiveness in offsetting changes in fair value or cash flows of the hedged item attributable to the hedged risk. The hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed on an ongoing basis to determine whether they have actually been highly effective throughout the financial reporting periods for which they were designated.

Hedges that meet the criteria for hedge accounting are accounted for as follows:

# Cash flow hedges

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in other comprehensive income and accumulated under the heading of cash flow reserve, while any ineffective portion is recognized immediately in the consolidated statements of income.

Amounts recognized in other comprehensive income and accumulated in equity are transferred to the consolidated statements of income when the hedged item is recognized in profit or loss. These earnings are included within the same line of the consolidated statements of income as the hedged item. Where the hedged item is the cost of a non-financial asset or non-financial liability, the amounts recognized in other comprehensive income are transferred at the initial carrying amount of the non-financial asset or liability.

If the forecasted transaction or firm commitment is no longer expected to occur, the cumulative gain or loss previously recognized in equity is transferred to the consolidated statements of income. If the hedging instrument expires or is sold, terminated or exercised without replacement or rollover, any cumulative gain or loss previously recognized in other comprehensive income remains in other comprehensive income until the forecasted transaction or firm commitment affects profit or loss.

The Company uses forward foreign exchange contracts as hedges of its exposure to foreign currency risk on anticipated revenues or costs, and cross-currency interest rate swap contracts as hedges of its exposure to foreign currency-denominated Senior Notes. The Company may use interest rate swap contracts to reduce its exposure to floating interest rates.

# Hedges of net investments

Hedges of net investments in a foreign operation, including a hedge of a monetary item that is accounted for as part of the net investment, are accounted for in a way similar to cash flow hedges. Gains or losses on the hedging instrument related to the effective portion of the hedge are recognized in other comprehensive income while any gains or losses related to the ineffective portion are recognized in the consolidated statements of income. On disposal of the foreign operation, the cumulative value of any such gains or losses recorded in equity is transferred to the consolidated statements of income. The Company uses cross-currency interest rate swap contracts as a hedge of its exposure to foreign exchange risk on its investments in foreign subsidiaries.

(I) Inventories: Inventories are stated at the lower of cost and net realizable value on a first-in, first-out basis. The cost of raw materials includes purchase cost and costs incurred in bringing each product to its present location and condition. The cost of work in progress and finished goods includes cost of raw materials, labour and related manufacturing overhead, excluding borrowing costs, based on normal operating capacity. Cost of inventories includes the transfer from equity of gains and losses on qualifying

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cash flow hedges in respect of the purchase of raw materials. Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

(m) Impairment of non-financial assets: The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or CGU's fair value less costs to sell and its value in use. It is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.

Impairment losses, including impairment on inventories, are recognized in the consolidated statements of income in those expense categories consistent with the function of the impaired asset.

(n) Provisions: Provisions are recognized when: the Company has a present obligation (legal or constructive) as a result of a past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and a reliable estimate can be made of the amount of the obligation. Where the Company expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset, but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the consolidated statements of income net of any reimbursement. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

# Warranty provisions

Provisions for warranty-related costs are recognized when the product is sold or the service provided. Initial recognition is based on historical experience and specific known risks. The initial estimate of warranty-related costs is reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

## Restructuring provisions

Restructuring provisions are only recognized when general recognition criteria for provisions are fulfilled. Additionally, the Company needs to have in place a detailed formal plan about the business or part of the business concerned, the location and number of employees affected, a detailed estimate of the associated costs and the appropriate timeline. The people affected have a valid expectation that the restructuring is being carried out or the implementation has been initiated already.

**(o) Employee benefits:** The Company operates pension plans in accordance with the applicable laws and regulations in the respective countries in which the Company conducts business. The pension benefits are provided through defined benefit and defined contribution plans. The cost of providing benefits under the defined benefit plans is determined separately for each plan using the projected unit credit method, prorated on length of service and management's best estimate assumptions to value its pensions using a measurement date of March 31. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recognized in the period in which they occur in other comprehensive income. Net interest is calculated by applying the discount rate to the net defined benefit liability or asset and is recognized in selling, general and administrative expenses in the consolidated statements of income. The past service costs are recognized immediately in profit or loss as an expense.

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The defined benefit asset or liability comprises the present value of the defined benefit obligation using the current interest rate at the reporting date on high-quality fixed-income investments with maturities that match the expected maturities of the obligation, less the fair value of plan assets out of which the obligations are to be settled. Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Fair value is based on market price information, and in the case of quoted securities, it is the published bid price. The value of any defined benefit asset recognized is restricted to the sum of any past service costs and actuarial gains and losses not yet recognized and the present value of any economic benefits available in the form of refunds from the plan or reductions in the future contributions to the plan.

The accounting method for other long-term employee benefit plans is similar to the method used for defined benefit plans, except that all actuarial gains and losses are recognized immediately in the consolidated statements of income.

**(p) Stock-based payments:** The Company operates both equity-settled and cash-settled stock-based compensation plans under which the entity receives services from employees as consideration for equity instruments (options) of the Company or cash payments.

For equity-settled plans, namely the Employee Share Purchase Plan and the Stock Option Plan, the fair value determined at the grant date is expensed on a proportionate basis consistent with the vesting features of each grant and incorporates an estimate of the number of equity instruments that will ultimately vest. The total amount to be expensed is determined by reference to the fair value of the stock options granted, excluding the impact of any non-market service and performance vesting conditions (for example, profitability, sales growth targets and remaining an employee of the entity over a specified time period).

At the end of each reporting period, the Company revises its estimate of the number of equity instruments expected to vest based on the non-market vesting conditions. The impact of the revision of the original estimates, if any, is recognized in the consolidated statements of income with a corresponding adjustment to equity. The proceeds received are credited to share capital and share premiums when the stock options are exercised.

For cash-settled plans, namely the Deferred Stock Unit Plan and the Restricted Share Units, the expense is determined based on the fair value of the liability incurred at each award date and at each subsequent consolidated statement of financial position date until the award is settled. The fair value of the liability is measured by applying quoted market prices. Changes in fair value are recognized in the consolidated statements of income in stock-based compensation expense.

# (g) Standard adopted in fiscal 2020:

IFRS 16 - Leases

Effective April 1, 2019, the Company adopted IFRS 16, using the modified retrospective approach, and accordingly the information presented for the 2019 reporting period has not been restated.

IFRS 16 introduced significant changes to the lessee accounting by removing the distinction between operating and finance leases and requiring the recognition of an ROU asset and a lease liability at the lease commencement for all leases, except for short-term leases (lease terms of 12 months or less) and leases of low-value assets. In applying IFRS 16, the Company recognized ROU assets and lease liabilities in the consolidated statement of financial position, initially measured at the present value of future lease payments; recognized amortization of ROU assets and interest on lease liabilities in the consolidated statements of income; and separated the total amount of lease payments into a principal portion (presented in financing activities) and interest (presented in operating activities) in the consolidated statements of cash flows. For short-term leases and leases of low-value assets, the Company has elected not to recognize ROU assets and lease liabilities. The respective lease payments associated with these leases are recognized in the consolidated statements of income on a straight-line basis.

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For leases that were classified as operating leases under IAS 17, lease liabilities at transition have been measured at the present value of remaining lease payments, discounted at the Company's incremental borrowing rate of 5% as at April 1, 2019.

The Company has used the following practical expedients permitted by the standard:

- Used a single discount rate for a portfolio of leases with reasonably similar characteristics;
- Applied the standard only to contracts that were previously identified as leases under IAS 17 at the date of initial application;
- Applied the recognition exemptions for low-value leases and leases that end within 12 months of the date of application, and accounted for them as low-value and short-term leases respectively;
- Accounted for non-lease components and lease components as a single lease component;
- Relied on previous assessments of whether leases are onerous;
- Used hindsight in determining the lease term where the contract contains options to extend or terminate the lease.

On transition to IFRS 16 at April 1, 2019, the Company recognized ROU assets of \$74,296 and lease liabilities of \$74,517, and reduced retained earnings by \$221 in the consolidated statement of financial position.

At March 31, 2019, the minimum operating lease obligations of the Company were \$42,878, as presented in the 2019 audited consolidated financial statements. The difference between the lease liabilities of \$74,517 at April 1, 2019 and the minimum lease obligation disclosed at March 31, 2019 was mainly due to: (i) the impact of discounting the remaining lease payments; (ii) the exclusion of short-term leases and leases of low-value assets; (iii) the inclusion of non-lease components in measuring the lease liability; and (iv) assumptions made on the probability of exercising early termination or renewal options.

**(r) Amendments issued but not yet effective:** A number of amendments to standards have been issued but are not yet effective for the financial year ended March 31, 2020, and accordingly, have not been applied in preparing these consolidated financial statements. The Company reviewed these amendments and concluded that there would be no impact on adoption given their nature and applicability.

# 4. CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS

The preparation of the Company's consolidated financial statements requires management to make estimates, judgments and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and the disclosure of contingent assets and liabilities at the end of the reporting period. However, uncertainty about these estimates, judgments and assumptions could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods. The Company based its estimates, judgments and assumptions on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the estimates when they occur.

The following are the critical judgments, estimates and assumptions that have been made in applying the Company's accounting policies and that have the most significant effect on the amounts in the consolidated financial statements:

(a) **COVID-19:** There is significant uncertainty regarding the extent and duration of the impact of the COVID-19 pandemic on the Company's operations. The impact of the pandemic on the Company's financial condition, cash flows, operations, credit risk, liquidity and availability of credit is highly uncertain and cannot be predicted. Management will continue to monitor and assess the impact of the pandemic on its judgments, estimates, accounting policies and amounts recognized in these consolidated financial statements.

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The Company tests for impairment on an annual basis and if there are indicators that impairment may have arisen. In calculating the recoverable amount for impairment testing, management is required to make several assumptions, including, but not limited to, expected future revenues, expected future cash flows and forward multiples. The outbreak of COVID-19 presents significant measurement uncertainties associated with the assumptions about the Company's future operating results used in calculating the recoverable amount for impairment testing at March 31, 2020.

- **(b) Revenue recognition and contracts in progress:** Revenues from construction contracts are recognized on a percentage of completion basis as outlined in note 3(c) "Revenue." In applying the accounting policy on construction contracts, judgment is required in determining the expected profitability of the contract and the estimated costs to complete a contract. These factors are reviewed at each reporting period and by their nature may give rise to income volatility.
- (c) Income taxes: Income tax assets and liabilities are measured at the amount that is expected to be realized or incurred upon ultimate settlement with taxation authorities. Such assessments are based upon the applicable income tax legislation, regulations and interpretations, all of which may be subject to change and interpretation. Investment tax credit assets, disclosed in note 18, are recognized as a reduction of the related expenses in the year in which the expenses are incurred, provided there is reasonable assurance that the credits will be realized. Management has made estimates and assumptions in determining the expenditures eligible for the investment tax credits claim and the amount could be materially different from the recorded amount upon review by the government. Deferred income tax assets, disclosed in note 18, are recognized to the extent that it is probable that taxable income will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred income tax assets that can be recognized based upon the likely timing and level of future taxable income together with future tax planning strategies.

If the assessment of the Company's ability to utilize the deferred income tax asset changes, the Company would be required to recognize more or fewer deferred income tax assets, which would increase or decrease income tax expense in the period in which this is determined. The Company establishes provisions based on reasonable estimates for possible consequences of audits by the tax authorities of the respective countries in which it operates. The amount of such provisions is based on various factors, such as experience of previous taxation audits and differing interpretations of tax regulations by the taxable entity and the respective tax authority. These provisions for uncertain tax positions are made using the best estimate of the amount expected to be paid based on a qualitative assessment of all the relevant factors. The Company reviews the adequacy of these provisions at each quarter; however, it is possible that at some future date an additional liability could result from audits by the taxation authorities. Where the final tax outcome of these matters is different from the amount initially recorded, such differences will affect the tax provisions in the period in which such determination is made.

- (d) Stock-based payment transactions: The Company measures the cost of transactions with employees by reference to the fair value of the equity instruments. Estimating fair value for stock-based payment transactions requires the determination of the most appropriate valuation model, which is dependent on the terms and conditions of the grant. This estimate also requires determining the most appropriate inputs to the valuation model including the future forfeiture rate, the expected life of the share option, weighted average risk-free interest rate, volatility and dividend yield and making assumptions about them. The assumptions and models used for estimating fair value for stock-based payment transactions are disclosed in note 19.
- (e) Employee benefits: The cost of defined benefit pension plans, the cost of other long-term employee benefit plans and the present value of the pension obligations are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

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In determining the appropriate discount rate, management considers the interest rates of corporate bonds in the respective currency, with extrapolated maturities corresponding to the expected duration of the defined benefit obligation. The mortality rate is based on publicly available mortality tables for the specific country. Future salary increases and pension increases are based on expected future inflation rates for the respective country.

Further details about the assumptions used are provided in note 15.

**(f) Fair value measurement:** Acquisitions that meet the definition of a business combination require the Company to recognize the assets acquired and liabilities assumed at their fair value on the date of the acquisition. The calculation of fair value of the assets and liabilities may require the use of estimates and assumptions, based on discounted cash flows, market information and using independent valuations and management's best estimates.

### 5. ACQUISITIONS

(i) On October 31, 2018, the Company completed its acquisition of 100% of the shares of Konstruktion, Maschinen- & Werkzeugbau GmbH & Co. KG, and KMW GmbH (collectively, "KMW"). KMW is a German-based supplier of custom micro-assembly systems and test equipment solutions. The total purchase price was \$27,326 (18,330 Euro). Cash consideration paid was \$24,506 (16,438 Euro) with the balance paid upon satisfactory conclusion of pre-acquisition tax audits. The balance to be paid is included in accounts payable and accrued liabilities on the consolidated statements of financial position. During the year ended March 31, 2020, the Company finalized the allocation of the purchase price for the previously completed acquisition of KMW. There were no changes to the KMW purchase price allocation upon finalization.

Cash used in investing activities was determined as follows:

Cash consideration	\$ 24,506
Less: cash acquired	(227)
	\$ 24,279

The purchase price was allocated to the underlying assets acquired and liabilities assumed based upon the estimated fair values at the date of acquisition. The Company determined the fair values based on discounted cash flows, market information, and using independent valuations and management's best estimates.

The allocation of the purchase price at fair value is as follows:

Purchase price allocation	
Cash	\$ 227
Current assets	5,747
Property, plant and equipment	4,552
Intangible assets with a definite life	
Customer relationships	1,300
Other	79
Current liabilities	(2,153)
Deferred income tax liability	(386)
Net identifiable assets	9,366
Residual purchase price allocated to goodwill	17,960
	\$ 27,326

Current assets included accounts receivable of \$3,180, representing gross contractual amounts receivable of \$3,219 less management's best estimate of the contractual cash flows not expected to be collected of \$39.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

The primary factors that contributed to a residual purchase price that resulted in the recognition of goodwill are: the acquired workforce; access to growth opportunities in new markets and with existing customers; and the combined strategic value to the Company's growth plan. The amounts assigned to goodwill and intangible assets are not expected to be deductible for tax purposes. This acquisition was accounted for as a business combination with the Company as the acquirer of KMW. The purchase method of accounting was used and the earnings were consolidated from the acquisition date, October, 31, 2018.

(ii) On February 28, 2019, the Company completed its acquisition of 100% of the shares of Comecer S.p.A. ("Comecer"), a leader in the design, engineering, manufacture and servicing of advanced aseptic containment and processing systems for the nuclear medicine and pharmaceutical industries. The total purchase price of \$170,456 (113,000 Euro) less working capital and net debt adjustments resulted in cash consideration paid of \$143,349 (95,030 Euro) in fiscal 2019 and \$3,466 (2,298 Euro) in fiscal 2020. During the year ended March 31, 2020, the Company finalized the allocation of the purchase price for the acquisition of Comecer S.p.A. Changes to the purchase price allocation during fiscal 2020 resulted in a decrease in working capital of \$3,867, an increased deferred tax asset of \$889, an increase in intangible assets of \$4,223, an increase in goodwill of \$798 and a decreased deferred tax liability of \$1,423.

Cash used in investing activities for fiscal 2020 and 2019 was determined as follows:

Cash consideration	\$ 146,815
Less: cash acquired	(11,277)
	\$ 135,538

The purchase price was allocated to the underlying assets acquired and liabilities assumed based upon the estimated fair values at the date of acquisition.

The allocation of the purchase price at fair value is as follows:

Purchase price allocation	
Cash	\$ 11,277
Current assets	44,577
Property, plant and equipment	3,479
Intangible assets with a definite life	
Technology	36,957
Brands	36,203
Customer relationships	6,184
Other	5,434
Deferred income tax asset	889
Current liabilities	(68,120)
Deferred income tax liability	(21,005)
Other long-term liabilities	(2,318)
Net identifiable assets	53,557
Residual purchase price allocated to goodwill	93,258
	\$ 146,815

Current assets included accounts receivable of \$23,370, representing gross contractual amounts receivable of \$25,570 less management's best estimate of the contractual cash flows not expected to be collected of \$2,200.

The primary factors that contributed to a residual purchase price that resulted in the recognition of goodwill are: the acquired workforce; access to growth opportunities in new markets and with existing customers; and the combined strategic value to the Company's growth plan. The amounts assigned to goodwill and intangible assets are not expected to be deductible for tax purposes. This acquisition was accounted for as a business combination with the Company as the acquirer of Comecer. The purchase method of accounting was used and the earnings have been consolidated from the acquisition date, February 28, 2019.

(iii) On September 19, 2019, the Company completed its acquisition of 100% of the shares of iXLOG Unternehmensberatung GmbH ("iXLOG"), a German-based IT consulting service provider specializing in

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

business process optimization, business intelligence and analytics, primarily for large- and medium-sized industrial manufacturing customers. The total purchase price was \$10,588 (7,228 Euros). Cash consideration paid was \$7,658 (5,228 Euros), with the balance related to the fair value of an earn-out to be paid within 20 months of the acquisition date.

Cash used in investing activities was determined as follows:

Cash consideration	\$ 7,658
Less: cash acquired	(992)
	\$ 6.666

The purchase price was allocated to the underlying assets acquired and liabilities assumed based upon the estimated fair values at the date of acquisition. The Company determined the fair value of the assets acquired and the liabilities assumed based on discounted cash flows, market information and information that was available to the Company.

The allocation of the purchase price at fair value is as follows:

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Cash	\$ 992
Current assets	1,332
Right-of-use-assets	432
Property, plant and equipment	72
Brand and other intangible assets with a definite life	287
Current liabilities	(684)
Deferred income tax liability	(81)
Long-term lease liabilities	(282)
Net identifiable assets	2,068
Residual purchase price allocated to goodwill	8,520
	\$ 10,588

Current assets include accounts receivable of \$1,231, representing gross contractual amounts receivable of \$1,231 less management's best estimate of the contractual cash flows not expected to be collected of \$nil.

The primary factors that contributed to a residual purchase price that resulted in the recognition of goodwill are: the acquired workforce; access to growth opportunities in new markets and with existing customers; and the combined strategic value to the Company's growth plan. The amounts assigned to goodwill and intangible assets are not expected to be deductible for tax purposes. This acquisition was accounted for as a business combination with the Company as the acquirer of iXLOG. The purchase method of accounting was used and the earnings were consolidated from the acquisition date, September 19, 2019. iXLOG has contributed approximately \$4,023 in revenue and \$199 in net income during the year ended March 31, 2020. If iXLOG had been acquired at the beginning of ATS' fiscal year (April 1, 2019), the Company estimates that revenues of the combined iXLOG and ATS entity for the year ended March 31, 2020 would have been approximately \$8,047 higher.

(iv) On October 31, 2019, the Company completed its acquisition of 60% of the shares of Industrial Automation Partners B.V. ("IAP"), a Netherlands-based provider of process automation services to medium-sized international companies. The total purchase price was \$2,607 (1,775 Euros).

Cash used in investing activities was determined as follows:

Cash consideration	\$ 2,607
Less: cash acquired	(345)
	\$ 2,262

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

The purchase price was allocated to the underlying assets acquired and liabilities assumed based upon the estimated fair values at the date of acquisition. The Company determined the fair value of the assets acquired and the liabilities assumed based on information that was available to the Company.

The allocation of the purchase price at fair value is as follows:

Purchase price allocation	
Cash	\$ 345
Current assets	1,746
Right-of-use assets	479
Property, plant and equipment	236
Current liabilities	(653)
Long-term lease liabilities	(270)
Net identifiable assets	1,883
Non-controlling interest	(755)
Residual purchase price allocated to goodwill	1,479
	\$ 2,607

Current assets include accounts receivable of \$728, representing gross contractual amounts receivable of \$728 less management's best estimate of the contractual cash flows not expected to be collected of \$nil.

The primary factors that contributed to a residual purchase price that resulted in the recognition of goodwill are: the acquired workforce; access to growth opportunities in new markets and with existing customers; and the combined strategic value to the Company's growth plan. The amount assigned to goodwill is not expected to be deductible for tax purposes. This acquisition was accounted for as a business combination with the Company as the acquirer of IAP. The purchase method of accounting was used and the earnings were consolidated from the acquisition date, October 31, 2019. IAP has contributed approximately \$2,061 in revenue and \$86 in net income during the year ended March 31, 2020. If IAP had been acquired at the beginning of ATS' fiscal year (April 1, 2019), the Company estimates that revenues of the combined IAP and ATS entity for the year ended March 31, 2020 would have been approximately \$4,946 higher.

(v) On December 16, 2019, the Company completed its acquisition of 100% of the shares of MARCO Limited ("MARCO"), a provider of yield control and recipe formulation systems to help customers in the food, nutraceuticals and cosmetics sectors increase productivity and meet stringent industry regulations. Cash consideration paid was \$44,407 (25,193 UK pounds sterling). Additional contingent consideration of up to \$12,797 (7,260 UK pounds sterling) is payable if certain performance targets are met within two years of the acquisition date. The fair value of the contingent consideration was valued at \$7,404 (4,200 UK pounds sterling) at the acquisition date.

Cash used in investing activities was determined as follows:

Cash consideration	\$ 44,407
Less: cash acquired	(3,434)
	\$ 40,973

The purchase price was allocated to the underlying assets acquired and liabilities assumed based upon the estimated fair values at the date of acquisition. The fair value of the assets acquired and the liabilities assumed have been determined on a provisional basis based on information that is currently available to the Company. Final valuations of certain assets including working capital and other items including intangible assets are not yet complete due to the inherent complexity associated with valuations. Therefore, the purchase price allocation is preliminary and is subject to adjustment upon completion of the valuation process and analysis of resulting tax effects.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

The preliminary allocation of the purchase price at fair value is as follows:

Purchase price allocation	
Cash	\$ 3,434
Current assets	5,128
Property, plant and equipment	2,949
Intangible assets with a definite life	
Technology	19,741
Customer relationships	2,997
Other	286
Intangible assets with an indefinite life	
Brand	3,173
Current liabilities	(4,847)
Deferred income tax liability	(5,125)
Net identifiable assets	27,736
Residual purchase price allocated to goodwill	24,075
	\$ 51,811

Current assets include accounts receivable of \$2,523, representing gross contractual amounts receivable of \$2,523 less management's best estimate of the contractual cash flows not expected to be collected of \$nil.

The primary factors that contributed to a residual purchase price that resulted in the recognition of goodwill are: the acquired workforce; access to growth opportunities in new markets and with existing customers; and the combined strategic value to the Company's growth plan. The amounts assigned to goodwill and intangible assets are not expected to be deductible for tax purposes. This acquisition was accounted for as a business combination with the Company as the acquirer of MARCO. The purchase method of accounting was used and the earnings were consolidated from the acquisition date, December 16, 2019. MARCO has contributed approximately \$5,492 in revenue and \$1,223 in net loss during the year ended March 31, 2020. If MARCO had been acquired at the beginning of ATS' fiscal year (April 1, 2019), the Company estimates that revenues of the combined MARCO and ATS entity for the year ended March 31, 2020 would have been approximately \$21,970 higher.

# 6. INVENTORIES

	March 31	March 31
As at	2020	2019
Raw materials	\$ 32,133	\$ 29,462
Work in progress	34,436	35,878
Finished goods	1,867	2,658
	\$ 68,436	\$ 67,998

The amount charged to net income and included in cost of revenues for the write-down of inventories for valuation issues during the year ended March 31, 2020 was \$997 (March 31, 2019 - \$346). The amount of inventories carried at net realizable value as at March 31, 2020 was \$1,177 (March 31, 2019 - \$1,166).

# 7. DEPOSITS, PREPAIDS AND OTHER ASSETS

	Mar	ch 31	March 31
As at		2020	2019
Prepaid assets	\$ 1	5,228 \$	13,819
Restricted cash <sup>(i)</sup>		· <del>_</del>	447
Supplier deposits	1	0,497	12,373
Forward foreign exchange contracts		5,424	2,080
	\$ 3	1,149 \$	28,719

(i) Restricted cash primarily consisted of cash collateralized to secure letters of credit.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

# 8. RIGHT-OF-USE ASSETS AND LEASE LIABILITIES

Changes in the net balance of right-of-use assets during the year ended March 31, 2020 were as follows:

No	ote	Buildings	ec	uipment		Total
Balance, at April 1, 2019	3	\$ 61,332	\$	12,964	\$	74,296
Additions		4,583		4,466		9,049
Amortization		(10,907)		(5,006)		(15,913)
Acquisition of subsidiaries	5	` 421 <sup>´</sup>		490		) 911 <sup>°</sup>
Exchange and other adjustments		(5,107)		(2,080)		(7,187)
Balance, at March 31, 2020		\$ 50,322	\$	10,834	\$	61,156

Changes in the balance of lease liabilities during the year ended March 31, 2020 were as follows:

	lote	
Balance, at April 1, 2019	3	\$ 74,517
Additions		9,049
Interest		3,631
Payments		(18, 164)
Acquisition of subsidiary		911
Exchange and other adjustments		(7,039)
Balance, at March 31, 2020		\$ 62,905
Less: current portion		15,696
		\$ 47,209

The right-of-use assets and lease liabilities relate to leases of real estate properties, automobiles and other equipment. For the year ended March 31, 2020, the Company recognized expense related to short-term and low-value leases of \$3,486, in cost of revenues, and \$1,428, in selling, general and administrative expenses in the consolidated statements of income.

The annual lease obligations for the next five years and thereafter are as follows:

As at	March 31 2020
Less than one year	\$ 15,164
One – two years	11,819
Two – three years	8,911
Three – four years	6,891
Four – five years	5,416
Due in over five years	14,665
Total undiscounted lease liabilities	\$ 62,866

The Company does not face a significant liquidity risk in regard to its lease obligations.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

## 9. CROSS-CURRENCY INTEREST RATE SWAP

As at	March 31 2020	March 31 2019
Cross-currency interest rate swap instrument	\$ 12,183	\$ (4,217)
Disclosed as:		
Other assets Other long-term liabilities	\$ 20,220 (8,037)	\$ 2,446 (6,663)
	\$ 12,183	\$ (4,217)

The Company holds a cross-currency interest rate swap instrument to swap U.S. \$150,000 into Canadian dollars to hedge a portion of its foreign exchange risk related to its U.S. dollar-denominated Senior Notes. The Company receives interest of 6.50% U.S. per annum and pays interest of 6.501% Canadian. The Company holds a cross-currency interest rate swap instrument to swap 134,084 Euros into Canadian dollars to hedge a portion of the foreign exchange risk related to its Euro-denominated net investment. The Company receives interest of 6.501% Canadian per annum and pays interest of 5.094% Euros. The terms of the hedging relationships will end on June 15, 2023.

# 10. PROPERTY, PLANT AND EQUIPMENT

	Note	Land	Building lease	gs and eholds	Production equipment	equ	Other uipment	Total
Cost:								
Balance, at March 31, 2018		\$ 21,411	\$	71,839	\$ 15,617	\$	56,900	\$ 165,767
Additions		_		5,610	2,673		12,813	21,096
Acquisition of subsidiaries	5	629		5,027	957		1,418	8,031
Disposals		(422)		(3,319)	(1,931)		(3,619)	(9,291)
Exchange and other adjustments		(557)		3,864	(20)		(7,031)	(3,744)
Balance, at March 31, 2019		\$ 21,061	\$	83,021	\$ 17,296	\$	60,481	\$ 181,859
Additions		7,197		26,781	2,613		10,854	47,445
Acquisition of subsidiaries	5	_		2,914	210		133	3,257
Disposals				(651)	(3,341)		(3,219)	(7,211)
Exchange and other adjustments		1,045		3,466	` 439		`434	`5,384 <sup>′</sup>
Balance, at March 31, 2020		\$ 29,303	\$ 1	15,531	\$ 17,217	\$	68,683	\$ 230,734

	Land	ings and		uction oment	e	Other quipment	Total
Depreciation:							
Balance, at March 31, 2018	\$ 	\$ (38,491)	\$ (1	0,979)	\$	(31,195)	\$ (80,665)
Depreciation expense		(3,365)	`	(1,241)		(7,531)	(12,137)
Disposals		`1,869 <sup>°</sup>		1,595		3,289	6,753
Exchange and other adjustments		885		366		608	1,859
Balance, at March 31, 2019	\$ 	\$ (39,102)	\$ (1	0,259)	\$	(34,829)	\$ (84,190)
Depreciation expense		(4,430)	. `	(1,756)		(8,489)	(14,675)
Disposals		546		3,274		3,064	6,884
Exchange and other adjustments		(1,585)		(392)		(492)	(2,469)
Balance, at March 31, 2020	\$ 	\$ (44,571)	\$	(9,133)	\$	(40,746)	\$ (94,450)
Net book value:							
At March 31, 2020	\$ 29,303	\$ 70,960	\$	8,084	\$	27,937	\$ 136,284
At March 31, 2019	\$ 21,061	\$ 43,919	\$	7,037	\$	25,652	\$ 97,669

Included in building and leaseholds as at March 31, 2020 is \$15,776 (March 31, 2019 - \$nil) of assets that relate to the expansion and improvement of certain manufacturing facilities. Included in other equipment as at March 31, 2020 is \$587 (March 31, 2019 - \$2,055) of assets that are under construction and have not been depreciated.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

## 11. GOODWILL

The carrying amount of goodwill acquired through business combinations has been allocated to a group of CGUs that combine to form a single operating segment, Automation Systems, as follows:

As at	Note	2020	2019
Balance, at April 1		\$ 551,643	\$ 459,159
Acquisition of subsidiaries	5	34,872	110,420
Foreign exchange		21,728	(17,936)
Balance, at March 31		\$ 608,243	\$ 551,643

The Company performed its annual impairment test of goodwill as at March 31, 2020. The recoverable amount of the group of CGUs is determined based on fair value less costs of disposal using a capitalized EBITDA approach. This approach requires management to estimate maintainable future EBITDA and capitalize this amount by rates of return which incorporate the specific risks and opportunities facing the business. EBITDA includes income before income taxes, net finance costs, depreciation and amortization.

In determining a maintainable future EBITDA, the historical operating results for the five years ended March 31, 2020 were compared to the budgeted results for the year ending March 31, 2021, as presented to and approved by the Board. Non-recurring and unusual items have been adjusted in order to normalize past EBITDA. Management selected capitalization rates in the range of 7.69% to 12.12% for the calculation of the reasonable range of capitalized EBITDA. As a result of the analysis, management did not identify impairment for this group of CGUs.

Management believes that any reasonable possible change in the key assumptions on which the recoverable amount is based would not cause the aggregate carrying amount to exceed the aggregate recoverable amount of the group of CGUs.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

# 12. INTANGIBLE ASSETS

					omputer oftware,						
		Devel	opment		licenses			C	Sustomer		
	Note		orojects	a	nd other	Tecl	hnology	relat	ionships	Brands <sup>(i)</sup>	Total
Cost:											
Balance, at March 31, 2018		\$	20,332	\$	37,357	\$	21,572	\$	193,341	\$ 14,282	\$ 286,884
Additions			4,215		5,470		10,139				19,824
Acquisition of subsidiaries	5				4,457		37,410		7,484	32,583	81,934
Disposals					(1,448)						(1,448)
Exchange and other adjustm	ents		(690)		(724)		(1,267)		(8,097)	(1,018)	(11,796)
Balance, at March 31, 2019		\$	23,857	\$	45,112	\$	67,854	\$	192,728	\$ 45,847	\$ 375,398
Additions			4,518		5,358		1,243				11,119
Acquisition of subsidiaries	5		110		1,240		19,289		2,997	7,071	30,707
Disposals			(8)		(521)				_	_	(529)
Exchange and other adjustm	ents		(225)		1,529		1,915		7,405	1,727	12,351
Balance, at March 31, 2020		\$	28,252	\$	52,718	\$	90,301	\$	203,130	\$ 54,645	\$ 429,046

	opment projects	S	omputer oftware, licenses nd other	Tec	hnology	Customer tionships	Brands	Total
Amortization:								
Balance, at March 31, 2018	\$ (8,489)	\$	(25,998)	\$	(14,266)	\$ (89, 262)	\$ 	\$ (138,015)
Amortization	(3,172)		(4,443)		(2,572)	(17,973)	(2,094)	(30,254)
Disposals			1,346					1,346
Exchange and other adjustments	146		652		652	3,994	26	5,470
Balance, at March 31, 2019	\$ (11,515)	\$	(28,443)	\$	(16,186)	\$ (103,241)	\$ (2,068)	\$ (161,453)
Amortization	(3,402)		(8,179)		(8,080)	(19,031)	(2,122)	(40,814)
Disposals	`		` 440 <sup>′</sup>		` <u> </u>	· —	`	440
Exchange and other adjustments	55		(1,033)		(971)	(4,925)	(176)	(7,050)
Balance, at March 31, 2020	\$ (14,862)	\$	(37,215)	\$	(25,237)	\$ (127,197)	\$ (4,366)	\$ (208,877)
Net book value:								
At March 31, 2020	\$ 13,390	\$	15,503	\$	65,064	\$ 75,933	\$ 50,279	\$ 220,169
At March 31, 2019	\$ 12,342	\$	16,669	\$	51,668	\$ 89,487	\$ 43,779	\$ 213,945

(i) At April 1, 2018, the Company assessed a portion of its brand intangible assets to have a remaining useful life of three years. Previously these assets were estimated to have indefinite useful lives. The carrying amount of the intangible assets estimated to have an indefinite life as at March 31, 2020 was \$49,088 (March 31, 2019 - \$40,751).

Research and development costs that are not eligible for capitalization have been expensed and are recognized in cost of revenues.

The Company performed its annual impairment test of indefinite-lived intangible assets as at March 31, 2020. The recoverable amount of the related CGUs was estimated based on a value in use calculation using the present value of the future cash flows expected to be derived by the related subsidiaries. This approach requires management to estimate cash flows that include EBIT less income taxes, depreciation and amortization and capital expenditures.

In determining future cash flows, the budgeted results for the year ending March 31, 2021, as presented to and approved by the Board, were extrapolated for a five-year period. Management used a pre-tax discount of 15% to determine the present value of the future cash flows. As a result of the analysis, management did not identify an impairment of the intangible assets and any reasonable change in assumptions would not result in impairment.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

# 13. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

# (a) Summary of financial instruments

(i) Categories of financial instruments: The carrying values of the Company's financial instruments are classified into the following categories:

As at							Marc	h 31, 2020
			Amortized cost	throu	air value ugh other ehensive income		Total carrying value	
Financial assets:	_		_		_		_	
Cash and cash equivalents <sup>(i)</sup>	\$		\$	358,645	\$	_	\$	358,645
Trade accounts receivable				270,756		_		270,756
Financial liabilities:								
Bank indebtedness				(4,572)				(4,572)
Trade accounts payable and accrued liabilities				(238, 452)		_		(238,452)
Long-term debt		-		(598,098)		_		(598,098)
Derivative instruments:								
Held for trading derivatives that are not designated								
in hedge accounting relationships – loss (ii)		(1,664)						(1,664)
Derivative instruments in designated hedge		,						.,,,
accounting relationships – loss (ii)						(4,986)		(4,986)
Cross-currency interest rate swap – gain (iii)						12,183		12,183

- (i) Cash and cash equivalents is in the form of deposits on demand with major financial institutions.
- (ii) Derivative financial instruments in a gain position are included in deposits, prepaids and other assets, and derivative financial instruments in a loss position are included in accounts payable and accrued liabilities on the consolidated statements of financial position.
- (iii) The cross-currency interest rate swap instrument in a gain position is included in other assets on the consolidated statements of financial position. The cross-currency interest rate swap instrument in a loss position is included in other long-term liabilities on the consolidated statements of financial position.

As at							Marc	h 31, 2019						
		Fair value through Amortized o profit or loss cost		through of through of the comprehense the comp		Amortized comp		Fair value through other comprehensive income		through other comprehensive		through other comprehensive		Total carrying value
Financial assets:	-													
Cash and cash equivalents <sup>(i)</sup>	\$		\$	224,540	\$		\$	224,540						
Trade accounts receivable				198,336				198,336						
Financial liabilities:														
Bank indebtedness				(1,950)				(1,950)						
Trade accounts payable and accrued liabilities				$(2\dot{1}3,645)$				(213,645)						
Long-term debt				(346,797)		_		(346,797)						
Derivative instruments:														
Held for trading derivatives that are not designated														
in hedge accounting relationships – loss (ii)		(75)						(75)						
Derivative instruments in designated hedge		` ,						, ,						
accounting relationships – loss (ii)						(74)		(74)						
Cross-currency interest rate swap – loss (iii)						(4,217)		(4,217)						

- (i) Cash and cash equivalents is in the form of deposits on demand with major financial institutions.
- (ii) Derivative financial instruments in a gain position are included in deposits, prepaids and other assets, and derivative financial instruments in a loss position are included in accounts payable and accrued liabilities on the consolidated statements of financial position.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

(iii) The cross-currency interest rate swap instrument in a gain position is included in other assets on the consolidated statements of financial position. The cross-currency interest rate swap instrument in a loss position is included in other long-term liabilities on the consolidated statements of financial position.

During the years ended March 31, 2020 and March 31, 2019, there were no changes in the classification of financial assets as a result of a change in the purpose or use of those assets.

(ii) Fair value measurements: The following table summarizes the Company's financial instruments that are carried or disclosed at fair value and indicates the fair value hierarchy that reflects the significance of the inputs used in making the measurements:

As at									141	2020
	C	arrying value	L	_evel 1		Level 2	Le	vel 3	Fa	ir value total
Measured at fair value: Held for trading derivatives that are not designated in hedge accounting relationships Derivative instruments in designated hedge accounting relationships	\$	(1,664) (4,986)	\$	_	\$	(1,664) (4,986)	\$	_	\$	(1,664) (4,986)
Cross-currency interest rate swap		12,183		_		12,183		_		12,183
Disclosed at fair value:  Long-term debt	(598,098)			_		(588,553)			(	588,553)
As at									M	larch 31 2019
	(	Carrying value	ı	Level 1		Level 2	Le	evel 3	F	air value total
Measured at fair value: Held for trading derivatives that are not designated in hedge accounting relationships	\$	(75)	\$	_	\$	(75)	\$		\$	(75)
Derivative instruments in designated hedge accounting relationships Cross-currency interest rate swap	·	(74) (4,217)		_	·	(74) (4,217)	·	_	·	(74) (4,217)
Disclosed at fair value: Long-term debt	(	346,797)				(346,797)		_	(	346,797)

The estimated fair values of cash and cash equivalents, accounts receivable, bank indebtedness, accounts payable and accrued liabilities approximate their respective carrying values due to the short period to maturity. The estimated fair value of long-term debt borrowings under the Credit Facility and other facilities approximates the carrying value due to interest rates approximating current market values. The estimated fair value of the long-term debt Senior Notes reflects the current trading price.

Derivative financial instruments are carried at fair value. The fair value of the Company's derivative instruments is estimated using a discounted cash flow technique incorporating inputs that are observable in the market or can be derived from observable market data. The derivative contract counterparties are highly rated multinational financial institutions.

During the years ended March 31, 2020 and March 31, 2019, there were no transfers between Level 1 and Level 2 fair value measurements.

# (b) Risks arising from financial instruments and risk management

The Company manages its market risk through the use of various financial derivative instruments. The Company uses these instruments to mitigate exposure to fluctuations in foreign exchange rates. The Company's strategy, policies and controls are designed to ensure that the risks it assumes comply with the Company's internal objectives and its risk tolerance. The Company does not enter into derivative financial agreements for speculative purposes. As such, any change in cash flows associated with derivative instruments is designed to be offset by changes in cash flows of the relevant risk being hedged.

March 31

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

When appropriate, the Company applies hedge accounting. Hedging does not guard against all risks and is not always effective. The Company may recognize financial losses as a result of volatility in the market values of these contracts. The fair values of these instruments represent the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date. The fair value of these derivatives is determined using valuation techniques such as discounted cash flow analysis. The valuation technique incorporates all factors that would be considered in setting a price, including the Company's own credit risk as well as the credit risk of the counterparty.

## Foreign currency risk

The Company transacts business in multiple currencies, the most significant of which are the Canadian dollar, the U.S. dollar and the Euro. As a result, the Company has foreign currency exposure with respect to items denominated in foreign currencies that may have an impact on operating results and cash flows. The types of foreign exchange risk can be categorized as follows:

# Translation exposure

Each foreign operation's assets and liabilities are translated from the subsidiary's functional currency into Canadian dollars using the exchange rates in effect at the consolidated statement of financial position date. Unrealized translation gains and losses are deferred and included in accumulated other comprehensive income. The cumulative currency translation adjustments are recognized in income when there has been a reduction in the net investment in the foreign operations.

Foreign currency risks arising from the translation of assets and liabilities of foreign operations into the Company's functional currency are hedged under certain circumstances. The Company has assessed the net foreign currency exposure of operations relative to their own functional currency. A fluctuation of +/- 5% in the Euro, U.S. dollar and U.K. pounds sterling, provided as an indicative range in a volatile currency environment, would, everything else being equal, have an effect on accumulated other comprehensive income for the year ended March 31, 2020 of approximately +/- \$48,991, \$7,311 and \$7,855, respectively (2019 +/- \$58,927, \$6,777 and \$nil), and on income before income taxes for the year ended March 31, 2020 of approximately +/- \$689, \$2,005 and \$244, respectively (2019 +/- \$187, \$342 and \$nil).

Foreign-currency-based earnings are translated into Canadian dollars each period at prevailing rates. As a result, fluctuations in the value of the Canadian dollar relative to these other currencies will impact reported net income.

# Transaction exposure

The Company generates significant revenues in foreign currencies, which exceed the natural hedge provided by purchases of goods and services in those currencies. The Company's risk management objective is to reduce cash flow risk related to foreign currency-denominated cash flows. In order to manage foreign currency exposure in subsidiaries that have transaction exposure in currencies other than the subsidiary's functional currency, the Company enters into forward foreign exchange contracts. The timing and amount of these forward foreign exchange contracts are estimated based on existing customer contracts on hand or anticipated, current conditions in the Company's markets and the Company's past experience. As such, there is not a material transaction exposure.

The Company's U.S. dollar-denominated Senior Notes are translated into Canadian dollars at the foreign exchange rate in effect at the consolidated statement of financial position dates. As a result, the Company is exposed to foreign currency translation gains and losses. The Company uses cross-currency interest rate swaps as derivative financial instruments to hedge a portion of its foreign exchange risk related to the Senior Notes. The balance of the Senior Notes is designated as a hedge of the U.S. dollar-denominated net investment in foreign operations.

# Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

In relation to its debt financing, the Company is exposed to changes in interest rates, which may impact the Company's borrowing costs. Floating rate debt exposes the Company to fluctuations in short-term interest rates. The Company manages interest rate risk on a portfolio basis and seeks financing terms in individual arrangements that are most advantageous taking into account all relevant factors, including credit margin, term and basis. The risk management objective is to minimize the potential for changes in interest rates to cause adverse changes in cash flows to the Company. As at March 31, 2020, \$4,572 or 1.0% (March 31, 2019 - \$1,950 or 1.0% of the Company's total debt is subject to movements in floating interest rates. A +/- 1% change in interest rates in effect for the fiscal year would, all things being equal, have an impact of +/- \$46 on income before income taxes for the year ended March 31, 2020 (March 31, 2019 +/- \$20).

## Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. Financial instruments that potentially subject the Company to credit risk consist mainly of cash and cash equivalents, accounts receivable and derivative financial instruments. The carrying values of these assets represent management's assessment of the associated maximum exposure to such credit risk. Cash and cash equivalents are held by major financial institutions. Substantially all of the Company's trade accounts receivable are due from customers in a variety of industries and, as such, are subject to normal credit risks from their respective industries. The Company regularly monitors customers for changes in credit risk. The Company does not believe that any single industry or geographic region represents significant credit risk. Credit risk concentration with respect to trade receivables is mitigated by the Company's client base being primarily large, multinational customers and a portion of these balances being insured by a third party.

Trade receivables – aged by due date as at	March 31 2020	March 31 2019
Current	\$ 221,775	\$ 161,130
1 – 30 days	25,215	17,185
31 – 60 days	4,613	3,988
61 – 90 days	2,124	3,080
Over 90 days	20,060	15,843
Total	\$ 273,787	\$ 201,226

The movement in the Company's allowance for doubtful accounts for the years ended March 31 was as follows:

	2020	2019
Balance, at April 1	\$ 2,890	\$ 2,878
Provision for doubtful accounts	1,154	1,199
Amounts written off	(220)	(1,172)
Recoveries	(998)	(58)
Foreign exchange	205	43
Balance, at March 31	\$ 3,031	\$ 2,890

The Company minimizes credit risk associated with derivative financial instruments by only entering into derivative transactions with highly rated multinational financial institutions, in order to reduce the risk of counterparty default. The Company reviews counterparty credit ratings on a regular basis and sets credit limits when deemed necessary.

## Liquidity risk

Liquidity risk is the risk that the Company may encounter difficulties in meeting obligations associated with financial liabilities. The Company's process for managing liquidity risk includes ensuring, to the extent possible, that it will have sufficient liquidity to meet its liabilities when they become due. The Company requires authorizations for expenditures on projects and prepares annual capital expenditure budgets to assist with the management of capital. The Company's accounts payable primarily have contractual maturities of less than 90 days, and the contractual cash flows equal their carrying values.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

Trade payables – aged by due date as at	Ma	rch 31 2020	March 31 2019
0 – 30 days	\$	63,026	62,190
31 – 60 days		17,880	15,987
61 – 90 days		14,402	6,487
Over 90 days		5,724	2,148
Total	\$ 1	01,032	86,812

As at March 31, 2020, the Company was holding cash and cash equivalents of \$358,645 (March 31, 2019 - \$224,540) and had unutilized lines of credit of \$377,389 (March 31, 2019 - \$632,618). The Company expects that continued cash flows from operations in fiscal 2021, together with cash and cash equivalents on hand and available credit facilities, will be more than sufficient to fund its requirements for investments in working capital, property, plant and equipment and strategic investments including some potential acquisitions, and that the Company's credit ratings provide reasonable access to capital markets to facilitate future debt issuance.

The Company's long-term debt obligations and scheduled interest payments are presented in note 16.

## (c) Hedge accounting and risk management contracts

## Cash flow hedges – foreign currency risk of forecasted purchases and sales

The Company manages foreign exchange risk on its highly probable forecasted revenue and purchase transactions denominated in various foreign currencies. The Company has identified foreign exchange fluctuation risk as the hedged risk. To mitigate the risk, forward currency contracts are designated as the hedging instrument and are entered into to hedge a portion of the purchases and sales. The forward currency contracts limit the risk of variability in cash flows arising from foreign currency fluctuations. The Company has established a hedge ratio of 1:1 for all of its hedging relationships. The Company has identified counterparty credit risk as the only potential source of hedge ineffectiveness.

## Cash flow hedges - foreign currency risk on foreign-currency-denominated Senior Notes

The Company uses cross-currency interest rate swaps as derivative financial instruments to hedge a portion of its foreign exchange risk related to its U.S. dollar-denominated Senior Notes. The Company holds a cross-currency interest rate swap instrument to swap U.S. \$150,000 into Canadian dollars. The Company will receive interest of 6.50% U.S. per annum and pay interest of 6.501% Canadian. The terms of the hedging relationship will end on June 15, 2023. The Company has established a hedge ratio of 1:1 for all of its hedging relationships. The Company has identified counterparty credit risk as the only potential source of hedge ineffectiveness.

## Hedge of Euro-denominated net investment in foreign operations

The Company manages foreign exchange risk on its Euro-denominated net investments. The Company uses a cross-currency interest rate swap as a derivative financial instrument to hedge a portion of the foreign exchange risk related to its Euro-denominated net investment. The Company holds a cross-currency interest rate swap instrument to swap 134,084 Euros into Canadian dollars. The Company will receive interest of 6.501% Canadian per annum and pay interest of 5.094% Euro. The terms of the hedging relationship will end on June 15, 2023. The Company has established a hedge ratio of 1:1 for all of its hedging relationships. The Company has identified counterparty credit risk as the only potential source of hedge ineffectiveness.

During the years ended March 31, 2020 and March 31, 2019, expense of \$350 and \$nil, respectively, was recognized in selling, general and administrative expenses for the ineffective portion of cash flow hedges.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

The following table summarizes the Company's outstanding cash flow hedge positions to buy and sell foreign currencies under forward foreign exchange contracts and cross-currency interest rate swaps:

As at							P	March 31, 2020
			Carrying amount		Hedging instrument	Hedged item	Cash flow h	edge reserves
Currency sold	Currency bought	Nominal amount (in CAD)	Assets	Liabilities	Changes in fair value used for calculating hedge ineffectiveness	Changes in fair value used for calculating hedge ineffectiveness	For continuing hedges	For discontinued hedges
Derivative hedging	instruments (i)							
U.K. pounds sterling	Canadian dollars	3,697		11	11	11	11	
U.S. dollars	Canadian dollars	118,470		3,416	3,416	3,416	3,416	_
U.S. dollars	Euros	4,023		5	5	5	5	
Euros	Canadian dollars	43,220		1,492	1,492	1,492	1,492	
Euros	U.S. dollars	7,444		35	35	35	35	
Canadian dollars	U.S. dollars	700	_	27	27	27	27	_
Cross-currency into	erest rate swap inst	ruments (ii)						
U.S. dollars	Canadian dollars	211,155	20,220	_	17,773	17,773	20,220	_
Canadian dollars	Euros	208,112		8,037	(1,024)	(1,374)	(7,687)	

As at							N	1arch 31, 2019
			Carry	ing amount	Hedging instrument	Hedged item	Cash flow h	edge reserves
Currency sold	Currency bought	Nominal amount (in CAD)	Assets	Liabilities	Changes in fair value used for calculating hedge ineffectiveness	Changes in fair value used for calculating hedge ineffectiveness	For continuing hedges	For discontinued hedges
Derivative hedging in								
U.K. pounds sterling	Canadian dollars	21,536		314	314	314	314	_
U.S. dollars	Canadian dollars	81,356		908	908	908	908	_
U.S. dollars	Euros	1,122		51	51	51	51	_
Euros	Canadian dollars	15,310	1,350	_	1,350	1,350	1,350	
Euros	U.S. dollars	9,230	´—	152	152	152	152	_
Cross-currency inter	est rate swap instrun	nents (ii)						
U.S. dollars	Canadian dollars	200,400	2,446	_	7,826	7,826	2,446	_
Canadian dollars	Euros	200,965		6,663	18,865	18,865	(6,663)	_

- (i) Derivative hedging instruments in a gain position are included in deposits, prepaids and other assets, and derivative hedging instruments in a loss position are included in accounts payable and accrued liabilities on the consolidated statements of financial position.
- (ii) The cross-currency interest rate swap instrument in a gain position is included in other assets on the consolidated statements of financial position. The cross-currency interest rate swap instrument in a loss position is included in other long-term liabilities on the consolidated statements of financial position.

As at March 31, 2020, the Company is holding the following forward foreign exchange contracts to hedge the exposure on its revenues and purchases:

As at										March	31, 2020
		Less than 3	3 months	3 to 6	6 months	6 to 9	months	9 to 12	2 months	<u>1 t</u>	o 2 years
			Average		Average		Average		Average		Average
	Currency	Nominal	hedged	Nominal	hedged	Nominal	hedged	Nominal	hedged	Nominal	hedged
Currency sold	bought	amount	rate	amount	rate	amount	rate	amount	rate	amount	rate
Revenue hedges											
U.K. pounds sterling	Canadian dollars	2,648	1.740	1,049	1.743	_	_	_	_	_	
U.S. dollars	Canadian dollars	36,783	1.334	40,359	1.388	21,186	1.367	9,854	1.331	7,039	1.332
U.S. dollars	Euros	1,843	0.905	1,126	0.900	745	0.900	308	0.897	· —	
Euros	Canadian dollars	4,656	1.472	9,313	1.478	7,761	1.487	8,537	1.495	6,984	1.502
Canadian dollars	U.S. dollars	700	0.685	· —	_	· —	_	· —	_	_	_
Purchase hedges											
U.S. dollars	Canadian dollars	3,250	1.316		_	_	_		_	_	
Euros	U.S. dollars	3,165	1.109	3,149	1.108	1,130	1.131		_	_	
Euros	Canadian dollars	5,969	1.488	´ <b>-</b> -	_	´—	_	_	_		

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

As at										March	31, 2019
		Less than	3 months	<u>3 to</u>	6 months	<u>6 to</u>	9 months	9 to 1	2 months	11	to 2 years
			Average								
Currency sold	Currency bought	Nominal amount	hedged rate								
Revenue hedges											
U.K. pounds sterling	Canadian dollars	3,862	1.715	3,575	1.720	6,609	1.726	3,810	1.733	3,679	1.741
U.S. dollars	Canadian dollars	15,818	1.316	13,433	1.317	14,696	1.316	15,364	1.312	22,044	1.309
U.S. dollars	Euros	703	1.186	142	1.214	184	1.178	92	1.188	· —	
Euros	Canadian dollars	3,125	1.733	3,147	1.607	3,972	1.615	5,066	1.651	_	_
Purchase hedges											
Euros	U.S. dollars	2,958	1.147	4,037	1.154	1,430	1.164	425	1.174	380	1.177

The following summarizes the Company's amounts included in other comprehensive income that relate to hedge accounting:

As at  Cash flow hedges	Change in the value of the hedging instrument recognized in OCI gain (loss)	Hedge ineffectiveness recognized in profit or loss	Amount reclassified from the cash flow hedge reserve to profit or loss gain (loss)	March 31, 2020  Line item affected in profit or loss because of the reclassification
Foreign exchange risk: Revenue hedges	5,541		2,491	Revenues
Purchase hedges	(629)	_	149	Cost of revenues
Cross-currency interest rate swap	17,773 <sup>°</sup>	_	_	Net finance costs
As at				March 31, 2019
	Change in the		Amount reclassified	Line item
	value of the hedging	Hedge	from the cash flow	affected in profit
	instrument	ineffectiveness	hedge reserve to	or loss because
	recognized in OCI	recognized in	profit or loss	of the
Cash flow hedges	gain (loss)	profit or loss	gain (loss)	reclassification
Foreign exchange risk:				
Revenue hedges	(126)		(183)	Revenues
Purchase hedges	<b>145</b>	_	(273)	Cost of revenues
Cross-currency interest rate swap	7,826		· —	Net finance costs

## Instruments not subject to hedge accounting

As part of the Company's risk management strategy, forward contract derivative financial instruments are used to manage foreign currency exposure related to the translation of foreign currency net assets to the subsidiary's functional currency. As these instruments have not been designated as hedges, the change in fair value is recorded in selling, general and administrative expenses in the consolidated statements of income.

For the year ended March 31, 2020, the Company recorded risk management losses of \$3,917 (losses of \$4,365 for the year ended March 31, 2019) on foreign currency risk management forward contracts in the consolidated statements of income. Included in these amounts were unrealized gains of \$1,738 (losses of \$3,714 during the year ended March 31, 2019), representing the change in fair value. In addition, during the year ended March 31, 2020, the Company realized losses in foreign exchange of \$5,655 (losses of \$651 during the year ended March 31, 2019), which were settled.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

### 14. PROVISIONS

	Warranty	Restructur	ng	Other	Total
Balance, at March 31, 2018 \$	9,165	\$ 5,9	33 \$	5,896	\$ 20,994
Provisions made	3,468		4	6,607	10,079
Acquisition of subsidiaries	1,337				1,337
Provisions reversed	(2,808)			(600)	(3,408)
Provisions used	(2,717)	(5,1	08)	(7,056)	(14,881)
Exchange adjustments	(159)		(44)	25	(178)
Balance, at March 31, 2019 \$	8,286	\$ 7	85 \$	4,872	\$ 13,943
Provisions made	4,275	26,6	624	10,043	40,942
Provisions reversed	(3,162)			(789)	(3,951)
Provisions used	(1,687)	(8,5	582)	(9,793)	(20,062)
Exchange adjustments	250	9	969	35	1,254
Balance, at March 31, 2020 \$	7,962	\$ 19,7	'96 \$	4,368	\$ 32,126

## **Warranty provisions**

Warranty provisions are related to sales of products and are based on experience reflecting statistical trends of warranty costs.

## Restructuring

Restructuring charges are recognized in the period incurred and when the criteria for provisions are fulfilled. Termination benefits are recognized as a liability and an expense when the Company is demonstrably committed through a formal restructuring plan.

On November 6, 2019, the Company initiated a reorganization plan, which resulted in the consolidation of certain operations and the closure of several underperforming facilities and small branch offices.

## Other provisions

Other provisions are related to medical insurance expenses that have been incurred during the year but are not yet paid and other miscellaneous provisions.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

### 15. EMPLOYEE BENEFITS

The Company operates pension plans for certain of its employees through defined contribution plans, defined benefit plans and other long-term employee benefit plans. The costs associated with defined contribution plans are expensed as incurred. The most recent actuarial valuations of the defined benefit plans and other long-term employee benefit plans were completed as at March 31, 2020. The next valuations are scheduled to be as at March 31, 2021.

The changes in the fair value of assets, the employee benefit obligation and the funded status were as follows:

As at	March 31 2020	March 31 2019
As at	2020	2019
Accrued benefit obligations:		
Opening balance	\$ 31,951	\$ 31,732
Acquisition of subsidiary	<del></del>	1,033
Interest cost	632	663
Service cost	207	216
Assumption changes	(1,447)	675
Transfers and benefits paid	(1,291)	(1,289)
Foreign exchange	367	(1,079)
Accrued benefit obligations, ending balance	\$ 30,419	\$ 31,951
Plan assets:		
Opening balance	\$ 3,764	\$ 3,581
Interest income included in net interest expense	155	159
Company contributions	171	144
Foreign exchange	82	(120)
Plan assets, ending balance	\$ 4,172	\$ 3,764
Employee benefits liability	\$ 26,247	\$ 28,187

Amounts recognized in the consolidated statements of comprehensive income (before tax) were as follows:

	N	larch 31	March 31
As at		2020	2019
Total actuarial gains (losses) recognized in OCI	\$	1,447	\$ (675)

The significant weighted average annual actuarial assumptions used in measuring the accrued benefit obligation were as follows:

As at	March 31	March 31
As at	2020	2019
Discount rate	2.4%	2.2%
Rate of compensation increase	0.3%	0.2%

# Sensitivity analysis

Significant actuarial assumptions for the determination of the defined benefit obligation are the discount rate and life expectancy. The sensitivity analyses have been performed based on reasonably possible changes in the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant.

As at March 31, 2020, the following quantitative analysis shows changes to the significant actuarial assumptions and the corresponding impact on the accrued benefit obligations:

		Disco	ount rate		L	Life expectancy	
	1% 1%		1%		ncrease	D	ecrease
	increase	decrease		by 1 year		by 1 year	
Accrued benefit obligations	\$ (3,568)	\$	4,409	\$	988	\$	(983)

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

The sensitivity analysis presented above may not be representative of the actual change in the defined benefit obligation as it is unlikely that the changes in assumptions would occur in isolation from one another as some of the assumptions may be correlated.

The weighted average allocations of plan assets were:

	March 31	March 31
As at	2020	2019
Other	100.0%	100.0%

No plan assets were directly invested in the Company's securities.

The net employee benefits expense included the following components:

Years ended	March 31 2020	March 31 2019
Defined benefit plans		
Service cost	\$ 207	\$ 216
Interest cost	632	663
	839	 879
Defined contribution plans	4,376	3,890
Net employee benefits expense	\$ 5,215	\$ 4,769

The Company expects to contribute \$171 to its defined benefit plans during the year ending March 31, 2021.

The cumulative actuarial losses, net of income taxes, recognized in retained earnings as at March 31, 2020 were \$5,303 (March 31, 2019 - \$6,346).

## 16. BANK INDEBTEDNESS AND LONG-TERM DEBT

The Company's amended senior secured credit facility matures on August 29, 2021 (the "Credit Facility"). The Credit Facility provides a committed revolving credit facility of \$750,000. The Credit Facility is secured by the Company's assets, including certain real estate in North America and a pledge of shares of certain of the Company's subsidiaries. Certain of the Company's subsidiaries also provide guarantees under the Credit Facility. At March 31, 2020, the Company had utilized \$399,351 under the Credit Facility, of which \$250,000 was classified as long-term debt (March 31, 2019 - \$nil) and \$149,351 by way of letters of credit (March 31, 2019 - \$134,336).

The Credit Facility is available in Canadian dollars by way of prime rate advances and/or bankers' acceptances, in U.S. dollars by way of base rate advances and/or LIBOR advances, in Swiss francs, Euros and U.K. pounds sterling by way of LIBOR advances and by way of letters of credit for certain purposes in Canadian dollars, U.S. dollars and Euros. The interest rates applicable to the Credit Facility are determined based on a net debt-to-EBITDA ratio as defined in the Credit Facility. For prime rate advances and base rate advances, the interest rate is equal to the bank's prime rate or the bank's U.S. dollar base rate in Canada, respectively, plus a margin ranging from 0.45% to 2.00%. For bankers' acceptances and LIBOR advances, the interest rate is equal to the bankers' acceptance fee or LIBOR, respectively, plus a margin that varies from 1.45% to 3.00%. The Company pays a fee for usage of financial letters of credit that ranges from 0.97% to 2.00%. The Company pays a standby fee on the unadvanced portions of the amounts available for advance or drawdown under the Credit Facility at rates ranging from 0.29% to 0.68%.

The Credit Facility is subject to financial covenants including a net debt-to-EBITDA test and an interest coverage test. Under the terms of the Credit Facility, and any amendments, the Company is restricted from encumbering any assets with certain permitted exceptions. The Credit Facility, and any amendments, also limits advances to subsidiaries and partially restricts the Company from repurchasing its common shares and paying dividends. At March 31, 2020, all of the covenants were met.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

The Company has additional credit facilities available of \$31,958 (10,072 Euros, \$10,000 U.S., 50,000 Thai Baht and 1,830 Czech Koruna). The total amount outstanding on these facilities at March 31, 2020 was \$4,787, of which \$4,572 was classified as bank indebtedness (March 31, 2019 - \$1,950) and \$215 was classified as long-term debt (March 31, 2019 - \$18,639). The interest rates applicable to the credit facilities range from 1.75% to 6.50% per annum. A portion of the long-term debt is secured by certain assets of the Company.

The Company's U.S. \$250,000 aggregate principal amount of senior notes (the "Senior Notes") are unsecured, were issued at par, bear interest at a rate of 6.50% per annum and mature on June 15, 2023. The Company may redeem the Senior Notes, in whole at any time or in part, from time to time, at specified redemption prices and subject to certain conditions required by the Senior Notes. If the Company experiences a change of control, the Company may be required to repurchase the Senior Notes, in whole or in part, at a purchase price equal to 101% of the aggregate principal amount of the Senior Notes, plus accrued and unpaid interest, if any, to, but not including, the redemption date. The Senior Notes contain customary covenants that restrict, subject to certain exceptions and thresholds, some of the activities of the Company and its subsidiaries, including the Company's ability to dispose of assets, incur additional debt, pay dividends, create liens, make investments, and engage in specified transactions with affiliates. At March 31, 2020, all of the covenants were met. Subject to certain exceptions, the Senior Notes are guaranteed by each of the subsidiaries of the Company that is a borrower or has guaranteed obligations under the Credit Facility. Transaction fees of \$7,200 were deferred and are being amortized over the term of the Senior Notes. The Company uses a cross-currency interest rate swap instrument to hedge a portion of its U.S.-dollar-denominated Senior Notes (see note 9).

## (i) Bank indebtedness

As at	2020	2019
Other facilities	\$ 4,572	\$ 1,950
, , , , , , , , , , , , , , , , , , ,		
(ii) Long-term debt		
	March 31	March 31
As at	2019	2018
Credit Facility	\$ 250,000	\$ _
Senior Notes	351,925	334,000
Other facilities	215	18,639
Issuance costs	(4,042)	(5,842)
	598,098	346,797

March 31

133

597,965

\$

March 31

18,550

328,247

\$

Scheduled principal repayments and interest payments on long-term debt as at March 31, 2020 are as follows:

	Principal	Interest
Less than one year	\$ 133	\$ 22,875
One – two years	250,067	22,875
Two – three years	15	22,875
Three – four years	351,925	5,719
	\$ 602,140	\$ 74,344

## 17. SHARE CAPITAL

Less: current portion

Authorized share capital of the Company consists of an unlimited number of common shares, without par value, for unlimited consideration.

On December 19, 2019, the Company announced that the Toronto Stock Exchange ("TSX") had accepted a notice filed by the Company of its intention to make a normal course issuer bid ("NCIB"). Under the NCIB, ATS has the ability to purchase for cancellation up to a maximum of 5,134,930 common shares.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

For the year ended March 31, 2020, the Company purchased 300,768 common shares for \$4,775 under the recently announced NCIB program and 618 common shares for \$10 under the previous NCIB program. All purchases are made in accordance with the bid at prevalent market prices plus brokerage fees, or such other prices that may be permitted by the TSX, with consideration allocated to share capital up to the average carrying amount of the shares, and any excess allocated to retained earnings. The weighted average price per share repurchased was \$15.87.

The changes in the common shares issued and outstanding during the period presented were as follows:

	Number of	Share
	common shares	capital
Balance, at March 31, 2018	94,001,692	\$ 548,747
Exercise of stock options	416,842	7,145
Repurchase of common shares	(2,509,120)	(39,279)
Balance, at March 31, 2019	91,909,414	\$ 516,613
Exercise of stock options	522,927	6,963
Repurchase of common shares	(301,386)	(1,692)
Balance, at March 31, 2020	92,130,955	\$ 521,884

## 18. TAXATION

(i) Reconciliation of income taxes: Income tax expense differs from the amounts that would be obtained by applying the combined Canadian basic federal and provincial income tax rate to income before income taxes. These differences result from the following items:

Years ended	ľ	March 31 2020	March 31 2019
Income before income taxes and non-controlling interest Combined Canadian basic federal and provincial income tax rate	\$	67,539 26.50%	\$ 93,886 26.50%
Income tax expense based on combined Canadian basic federal and provincial income tax rate	\$	17,898	\$ 24,880
Increase (decrease) in income taxes resulting from: Adjustments in respect to current income tax of previous periods Non-taxable income net of non-deductible expenses Unrecognized assets Income taxed at different rates and statutory rate changes Manufacturing and processing allowance and all other items		(321) (459) 2,554 (2,873) (2,211)	1,010 (1,727) 976 (476) (1,539)
At the effective income tax rate of 22% (2019 – 25%)	\$	14,588	\$ 23,124
Income tax expense reported in the consolidated statements of income:			
Current tax expense Deferred tax (recovery) expense	\$	15,539 (951)	\$ 9,406 13,718
	\$	14,588	\$ 23,124
Deferred tax related to items charged or credited to equity and goodwill:			
Gain (loss) on revaluation of cash flow hedges Opening deferred tax of acquired company Other items recognized through equity	\$	(3,210) (2,894) (711)	\$ (1,943) (22,670) 1,760
Income tax charged to equity and goodwill	\$	(6,815)	\$ (22,853)

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

(ii) Components of deferred income tax assets and liabilities: Deferred income taxes are provided for the differences between accounting and tax bases of assets and liabilities. Deferred income tax assets and liabilities comprise of the following:

As at	March 31 2020	March 31 2019
Accounting income not currently taxable	\$ (45,816)	\$ (42,404)
Intangible assets	(52,401)	(49,680)
Investment tax credits taxable in future years when utilized	(13,788)	(12,918)
Loss available for offset against future taxable income	26,829	16,292
Property, plant and equipment	235	4,610
Scientific research and experimental development		
expenditures available for offset against future taxable income		4,785
Other	845	3,924
Net deferred income tax liability	\$ (84,096)	\$ (75,391)
	March 31	March 31
Presented as:	2020	2019
Deferred income tax assets	\$ 2,725	\$ 3,194
Deferred income tax liabilities	(86,821)	(78,585)
Net deferred income tax liability	\$ (84,096)	\$ (75,391)

**Unrecognized deferred income tax assets:** Deferred income tax assets have not been recognized in respect of the following items:

	March 31	March 31
As at	2020	2019
Deductible temporary differences	\$	\$ 196
Loss available for offset against future taxable income	53,652	52,028
	\$ 53,652	\$ 52,224

**Loss carryforwards:** As at March 31, 2020, the Company has the following net operating loss carryforwards that are scheduled to expire in the following years:

AS at M			
Year of expiry	Non-Canadian	Canadia	
2021 – 2024	\$ 15,622	\$ -	
2025 – 2029	6,228	-	
2030 – 2040	21,340	42,94	
No expiry	31,284	-	
	\$ 74,474	\$ 42,94	

As at	M	Marc	h 31, 2019
Year of expiry	Non-Canadian		Canadian
2020 – 2024	\$ 6,973	\$	
2025 – 2029	5,649		
2030 – 2039	17,665		42,939
No expiry	8,988		· —
	\$ 39,275	\$	42,939

At March 31, 2020 and March 31, 2019, the Company did not have U.S. federal and state capital loss carryforwards. The Company has Canadian capital loss carryforwards of \$287,160 (March 31, 2019 - \$288,492) that do not expire.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

**Investment tax credits:** As at March 31, 2020, the Company has investment tax credits available to be applied against future taxes payable in Canada of approximately \$53,651 and in foreign jurisdictions of approximately \$14,992. The investment tax credits are scheduled to expire as follows:

Year of expiry	Gross ITC balance	
2026 – 2029	\$ 19,292	_
2030 – 2034	20,991	
2035 – 2040	28,360	
	\$ 68,643	_

The benefit of \$64,569 (March 31, 2019 - \$62,953) of these investment tax credits has been recognized in the consolidated financial statements. Unrecognized investment tax credits are scheduled to expire between 2026 and 2040.

- (iii) The Company has determined that as of the reporting date, undistributed profits of its subsidiaries will not be distributed in the foreseeable future.
- (iv) There are temporary differences of \$65,442 associated with investments in subsidiaries for which no deferred income tax liability has been recognized.

## 19. STOCK-BASED COMPENSATION

**Employee Share Purchase Plan:** Under the terms of the Company's Employee Share Purchase Plan, qualifying employees of the Company may set aside funds through payroll deductions for an amount up to a maximum of 10% of their base salary or \$10,000 in any one calendar year. Subject to the member not making withdrawals from the plan, the Company makes contributions to the plan equal to 20% of a member's contribution to the plan during the year, up to a maximum of 1% of the member's salary or \$2,000. Shares for the plan may be issued from treasury or purchased in the market as determined by the Company's Board of Directors. During the years ended March 31, 2020 and March 31, 2019, no shares were issued from treasury related to the plan.

**Deferred Stock Unit Plan:** The Company offers a Deferred Stock Unit Plan ("DSU Plan") for members of the Board. Under the DSU Plan, each non-employee director may elect to receive all or a portion of his or her annual compensation in the form of notional common shares of the Company called deferred stock units ("DSUs"). The issue and redemption prices of each DSU are based on a five-day volume weighted average trading price of the Company's common shares for the five trading days prior to issuance or redemption. Under the terms of the DSU Plan, directors are not entitled to convert DSUs into cash until retirement from the Board. The value of each DSU, when converted to cash, will be equal to the market value of a common share of the Company at the time the conversion takes place. During the year ended March 31, 2020, the Company granted 47,569 units (March 31, 2019 – 50,069 units). During the year ended March 31, 2020, nil units (March 31, 2019 – 239,597 units) were redeemed upon directors retirement from the Board. As at March 31, 2020, the value of the outstanding liability related to the DSUs was \$6,454 (2019 - \$6,767). The DSU liability is revalued at each reporting date based on the change in the Company's stock price. The DSU liability is included in accounts payable and accrued liabilities on the consolidated statements of income in the period of the change.

**Stock Option Plan:** The Company uses a stock option plan to attract and retain key employees, officers and directors. Under the Company's 1995 Stock Option Plan (the "1995 Plan"), the shareholders have approved a maximum of 5,991,839 common shares for issuance, with the maximum reserved for issuance to any one person at 5% of the common shares outstanding at the time of the grant. Time-vested stock options vest over four-year periods. Performance-based stock options vest based on the Company's stock trading at or above a threshold for a specified number of minimum trading days in a fiscal quarter. For time-vested stock options, the exercise price is the price of the Company's common shares on the Toronto Stock Exchange at closing for the day prior to the date of the grant. For performance-based stock options,

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

the exercise price is either the price of the Company's common shares on the TSX at closing for the day prior to the date of the grant or the five-day volume weighted average price of the Company's common shares on the TSX prior to the date of the grant. Stock options granted under the 1995 Plan may be exercised during periods not exceeding seven years from the date of grant, subject to earlier termination upon the option holder ceasing to be a director, officer or employee of the Company. Stock options issued under the 1995 Plan are non-transferable. Any stock option granted that is cancelled or terminated for any reason prior to exercise is returned to the pool and becomes available for future stock option grants. In the event that the stock option would otherwise expire during a restricted trading period, the expiry date of the stock option is extended to the 10<sup>th</sup> business day following the date of expiry of such period. In addition, the 1995 Plan restricts the granting of stock options to insiders that may be under the 1995 Plan.

Under the Company's 2006 Stock Option Plan (the "2006 Plan"), the shareholders have approved a maximum of 5,159,000 common shares for issuance. The terms of the 2006 Plan are identical to those of the 1995 Plan, except that the maximum number of common shares to be issued pursuant to the issue of options under the 2006 Plan is 5,159,000 common shares.

As at March 31, 2020, there are a total of 2,457,814 common shares remaining for future stock option grants under both plans (March 31, 2019 - 2,618,691).

Years ended March 31		2020		2019
		Weighted		Weighted
	Number of	average	Number of	average
	stock	exercise	stock	exercise
	options	price	options	price
Stock options outstanding, beginning of year	1,524,198	\$ 13.61	1,818,958	\$ 12.73
Granted	187,089	20.86	199,688	20.30
Exercised (i)	(522,927)	11.45	(416,842)	12.98
Forfeited	(26,211)	15.28	(77,606)	14.47
Stock options outstanding, end of year	1,162,149	\$ 15.71	1,524,198	\$ 13.61
Stock options exercisable, end of year, time-vested options	601,834	\$ 14.63	608,781	\$ 13.29
Stock options exercisable, end of year, performance-based options	76,666	\$ 12.69	333,333	\$ 11.60

(i) For the year ended March 31, 2020, the weighted average share price at the date of exercise was \$19.08 (March 31, 2019 - \$19.33).

As at March 31, 2020		Stock options outstanding			Stock options exercisa		
Range of exercise prices	Number outstanding	Weighted average remaining contractual life		Weighted average exercise price	Number exercisable		Weighted average exercise price
\$10.46 - \$12.73	204,166	1.97 years	\$	11.32	159,666	\$	11.56
\$12.74 – \$15.10	335,498	3.34 years		13.29	213,002		13.58
\$15.11 – \$19.51	263,451	2.26 years		15.85	261,250		15.83
\$19.52 – \$20.89	359,034	5.66 years		20.38	44,582		20.30
\$10.46 - \$20.89	1,162,149	3.57 years	\$	15.71	678,500	\$	14.41

The expense associated with the Company's performance-based stock options is recognized in income over the estimated assumed vesting period at the time the stock options are granted. Upon the Company's stock price trading at or above a stock price performance threshold for a specified minimum number of trading days, the options vest. When the performance-based stock options vest, the Company is required to recognize all previously unrecognized expenses associated with the vested stock options in the period in which they vest.

The fair values of the Company's stock options issued during the periods presented were estimated at the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

Expected stock price volatility was determined at the time of the grant by considering historical share price volatility. Expected stock option grant life was determined at the time of the grant by considering the average of the grant vesting period and the grant exercise period.

Years ended March 31	2020	2019
Weighted average risk-free interest rate	1.48%	2.11%
Dividend yield	0%	0%
Weighted average expected volatility	30%	28%
Weighted average expected life	4.75 years	4.75 years
Number of stock options granted:		
Time-vested	187,089	199,688
Weighted average exercise price per option	\$ 20.86	\$ 20.30
Weighted average value per option:		
Time-vested	\$ 5.87	\$ 5.61

### **Restricted Share Unit Plan**

During the year ended March 31, 2020, the Company granted 144,073 time-vesting restricted share units ("RSUs") (193,201 in the year ended March 31, 2019). The RSUs give the employee the right to receive a cash payment equal to the market value of a common share of the Company. During the year ended March 31, 2020, the Company granted 141,681 performance-based RSUs (145,900 in the year ended March 31, 2019). The performance-based RSUs vest upon successful achievement of certain operational and share price targets. The performance-based RSUs give the employee the right to receive a cash payment based on the market value of a common share of the Company. The weighted average remaining vesting period for the time-vesting RSUs and performance-based RSUs is 1.2 years. The RSU liability is recognized quarterly based on the expired portion of the vesting period and the change in the Company's stock price. At March 31, 2020, the value of the outstanding liability related to the RSU plan was \$5,234 (March 31, 2019 - \$8,559).

### 20. COMMITMENTS AND CONTINGENCIES

The minimum purchase obligations are as follows as at March 31, 2020:

Less than one year	\$ 158,881
One – two years	4,089
Two – three years	2,136
Three – four years	434
Four – five years	56
	\$ 165,596

The Company's off-balance sheet arrangements consist of purchase obligations which consist primarily of commitments for materials purchases, which have been entered into in the normal course of business.

In accordance with industry practice, the Company is liable to customers for obligations relating to contract completion and timely delivery. In the normal conduct of its operations, the Company may provide letters of credit as security for advances received from customers pending delivery and contract performance. In addition, the Company provides letters of credit for post-retirement obligations and may provide letters of credit as security on equipment under lease and on order. As at March 31, 2020, the total value of outstanding letters of credit was approximately \$219,039 (March 31, 2019 - \$203,254).

In the normal course of operations, the Company is party to a number of lawsuits, claims and contingencies. Although it is possible that liabilities may be incurred in instances for which no accruals have been made, the Company does not believe that the ultimate outcome of these matters will have a material impact on its consolidated statements of financial position.

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

## 21. SEGMENTED DISCLOSURE

The Company's operations are reported as one operating segment, Automation Systems, which plans, allocates resources, builds capabilities and implements best practices on a global basis.

Geographic segmentation of revenues is determined based on revenues by customer location. Non-current assets represent property, plant and equipment, right-of-use assets and intangible assets that are attributable to individual geographic segments, based on location of the respective operations.

As at				Mar	ch 31, 2020
Right-of-use Property, plant assets and equipment			Intangible assets		
Canada	\$	9,324	\$ 53,968	\$	25,943
United States		1,829	26,748		14,006
Germany		28,196	44,542		80,736
Italy		8,239	2,338		74,579
United Kingdom		·	2,909		24,505
Other Europe		7,631	2,578		231
Other		5,937	3,201		169
Total Company	\$	61,156	\$ 136,284	\$	220,169

As at	Marc	ch 31, 2019
	Property, plant	Intangible
	and equipment	assets
Canada	\$ 34,977 \$	22,353
United States	14,329	16,473
Germany	40,276	95,754
Italy	2,475	78,839
United Kingdom	17	_
Other Europe	1,991	393
Other	3,604	133
Total Company	\$ 97,669 \$	213,945

Revenues from external customers for the years ended	March 31 2020	March 31 2019
Canada	\$ 74,647	\$ 91,340
United States	498,733	399,529
Germany	324,840	342,178
Italy	18,417	4,259
United Kingdom	129,995	46,038
Other Europe	236,104	207,896
Other	146,998	162,376
Total Company	\$ 1,429,734	\$ 1,253,616

For the years ended March 31, 2020 and March 31, 2019, the Company did not have revenues from any single customer that amounted to 10% or more of total consolidated revenues.

## 22. REVENUE FROM CONTRACTS WITH CUSTOMERS

(a) Disaggregation of revenue from contracts with customers:

	March 31	March 31
Revenues by market for the years ended	2020	2019
Life sciences	\$ 770,209	\$ 608,490
Transportation	385,029	302,306
Consumer products	172,674	203,313
Energy	101,822	139,507
Total Company	\$ 1,429,734	\$ 1,253,616

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

Timing of revenue recognition based on transfer of control for the years ended	March 31 2020	March 31 2019
Goods and services transferred at a point in time Goods and services transferred over time	\$ 121,569 1,308,165	\$ 90,005 1,163,611
Total Company	\$ 1,429,734	\$ 1,253,616

## (b) Backlog

The following table presents the aggregate amount of the revenues expected to be realized in the future from partially or fully unsatisfied performance obligations as at March 31, 2020 and 2019. The amounts disclosed below represent the value of firm orders and do not include constrained variable consideration or letters of intent. Such orders may be subject to future modifications that could impact the amount and/or timing of revenue recognition.

Revenues expected to be recognized in:	1	March 31 2020	March 31 2019
Less than one year Thereafter	\$	749,000 192,600	\$ 734,000 169,800
Total	\$	941,600	\$ 903,800

# (c) Contract balances

	March 31	March 31
As at	2020	2019
Trade receivables	\$ 270,756	\$ 198,336
Contract assets	231,531	213,553
Contract liabilities	(117,757)	(161,139)
Unearned revenue (i)	(28,460)	(30,475)
Net contract balances	\$ 356,070	\$ 220,275

(i) The unearned revenue liability is included in accounts payable and accrued liabilities on the consolidated statement of financial position.

As at	March 31 2020	March 31 2019
Contracts in progress:		
Costs incurred	\$ 1,689,539	\$ 1,284,332
Estimated earnings	630,908	510,381
	2,320,447	1,794,713
Progress billings	(2,206,673)	(1,742,299)
Net contract assets & liabilities	\$ 113,774	\$ 52,414

## 23. NET FINANCE COSTS

Years ended	March 31 2020	March 31 2019
Interest expense	\$ 26,508	\$ 26,017
Interest on lease liabilities	3,631	_
Interest income	(2,065)	(5,108)
	\$ 28,074	\$ 20,909

## 24. EARNINGS PER SHARE

Years ended	March 31 2020	2019
Weighted average number of common shares outstanding Dilutive effect of stock option conversion	92,099,774 361,462	93,542,314 508,531
Diluted weighted average number of common shares outstanding	92,461,236	94,050,845

Notes to Consolidated Financial Statements (in thousands of Canadian dollars, except per share amounts)

For the year ended March 31, 2020, stock options to purchase 361,235 common shares are excluded from the weighted average number of common shares in the calculation of diluted earnings per share as they are anti-dilutive (186,239 common shares were excluded for the year ended March 31, 2019).

## 25. CAPITAL MANAGEMENT

The Company's capital management framework is designed to ensure the Company has adequate liquidity, financial resources and borrowing capacity to allow financial flexibility and to provide an adequate return to shareholders. The Company defines capital as the aggregate of equity (excluding accumulated other comprehensive income), bank indebtedness, long-term debt, lease liabilities and cash and cash equivalents.

The Company monitors capital using the ratio of total debt to equity. Total debt includes bank indebtedness, long-term debt and lease liabilities as shown on the consolidated statements of financial position. Net debt consists of cash and cash equivalents less total debt. Equity includes all components of equity, less accumulated other comprehensive income. The Company also monitors an externally imposed covenant of debt to EBITDA of not greater than 3 to 1. EBITDA includes income before income taxes, less net finance costs, depreciation and amortization. For the years ended March 31, 2020 and March 31, 2019, the Company operated with a ratio below the externally imposed covenant. The Company is prepared to increase the total debt-to-equity ratio and net debt-to-EBITDA ratio if appropriate opportunities arise.

The capital management criteria can be illustrated as follows:

	March 31	March 31
As at	2020	2019
Equity excluding accumulated other comprehensive income	\$ 776,428	\$ 720,082
Long-term debt	598,098	346,797
Lease liabilities	62,905	_
Bank indebtedness	4,572	1,950
Cash and cash equivalents	(358,645)	(224,540)
Capital under management	\$ 1,083,358	\$ 844,289
Debt-to-equity ratio	0.86:1	0.48:1

## 26. RELATED PARTY DISCLOSURE

The Company has an agreement with a shareholder, Mason Capital Management, LLC ("Mason Capital"), pursuant to which Mason Capital agreed to provide ATS with ongoing strategic and capital markets advisory services for an annual fee of U.S. \$500. As part of the agreement, a member of the Company's Board of Directors who is associated with Mason Capital has waived any fees to which he may have otherwise been entitled for serving as a member of the Board or as a member of any committee of the Board.

The remuneration of the Board and key management personnel is determined by the Board on recommendation from the Human Resources Committee of the Board:

As at	Marci 2	า 31 020	March 31 2019
Short-term employee benefits	\$ 4	720 \$	6,321
Fees		665	656
Stock-based compensation	3	019	5,379
Post-employment benefits		42	50
Total remuneration	\$ 8	446 \$	12,406

Stock-based compensation represents the remuneration of the Board and of key management personnel and is reported in the consolidated statements of income as stock-based compensation expense.